Construction Executive's 2021 Mid-Year Construction Economic Update & Exclusive Forecast

By: Anirban Basu MPP, MA, JD, PhD **Sage Policy Group, Inc.**



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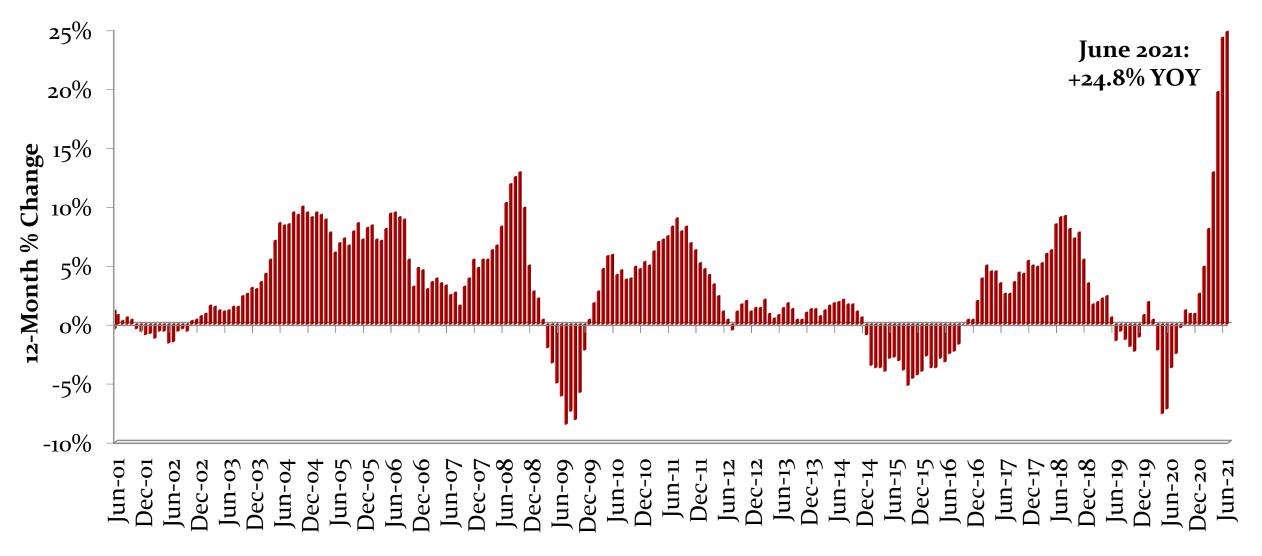
Construction Executive's

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July 14 2021

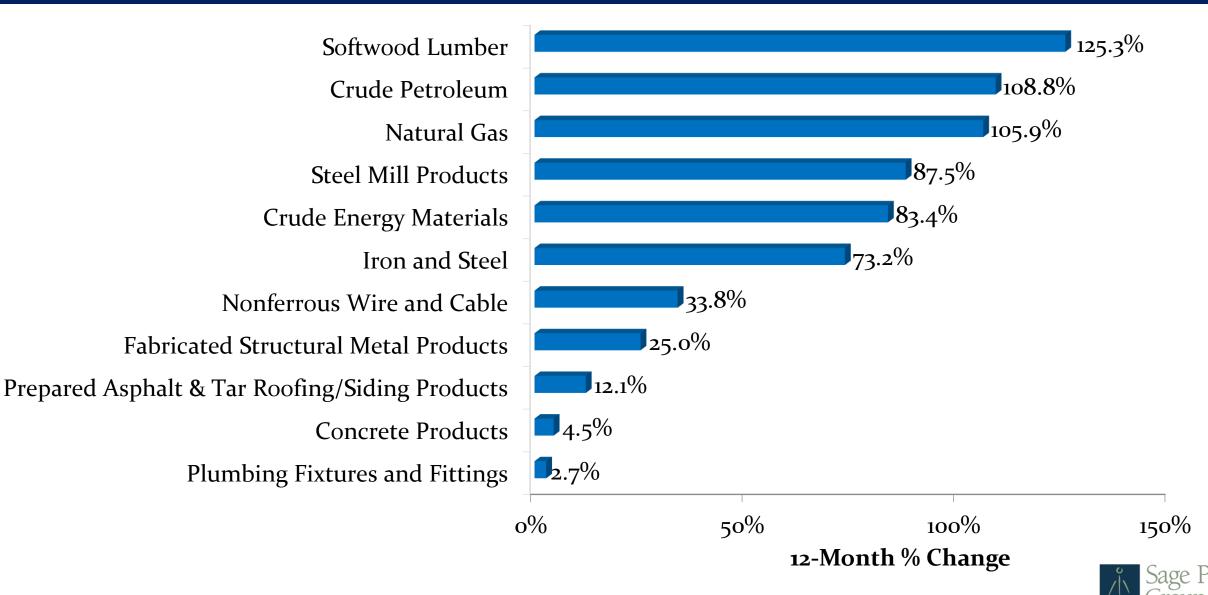


Inputs to Construction PPI (NSA) June 2001 – June 2021

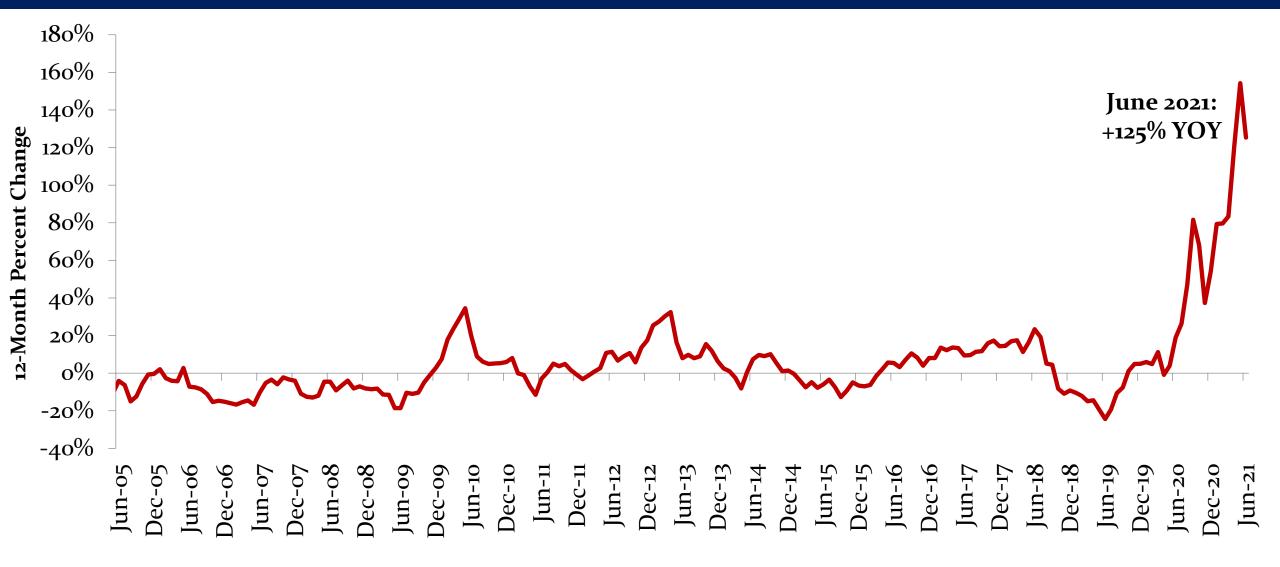




Construction Materials PPI (NSA) 12-Month % Change as of June 2021



Construction Materials PPI: Softwood Lumber *YOY % Change, June 2005 – June 2021*





Random Length Lumber Futures (\$ USD)





Source: Yahoo! Finance

- The elevated price of softwood lumber appears to have peaked in early May at more than \$1,700 per thousand board feet;
- As of July 12th, the price has fallen below \$700 per board feet, down about 59% in less than two months;
- That's still an unusually lofty price by historic standards—prices remain almost twice as high as in February 2020—but the trend is very much in the right direction;
- Builders who had been hoarding lumber have now begun to sell from their own inventory, other builders have delayed lumber purchases in wait of lower prices, and sawmill operators have been adding shifts and expanding capacity, all of which puts downward pressure on prices.



- Copper prices, which have nearly doubled since the pandemic began, have fallen modestly in recent weeks as China released metals reserves and the Federal Reserve indicated a more hawkish stance on future rate increases;
- Further construction materials' price dips are likely, particularly for metals like aluminum and zinc;
- Steel prices, with demand elevated and China curbing production, have leveled off since late May but remain nearly three times higher than pre-pandemic levels.



Copper Futures (\$ USD)





Source: Yahoo! Finance

Which of these is the leading challenge for your company today?

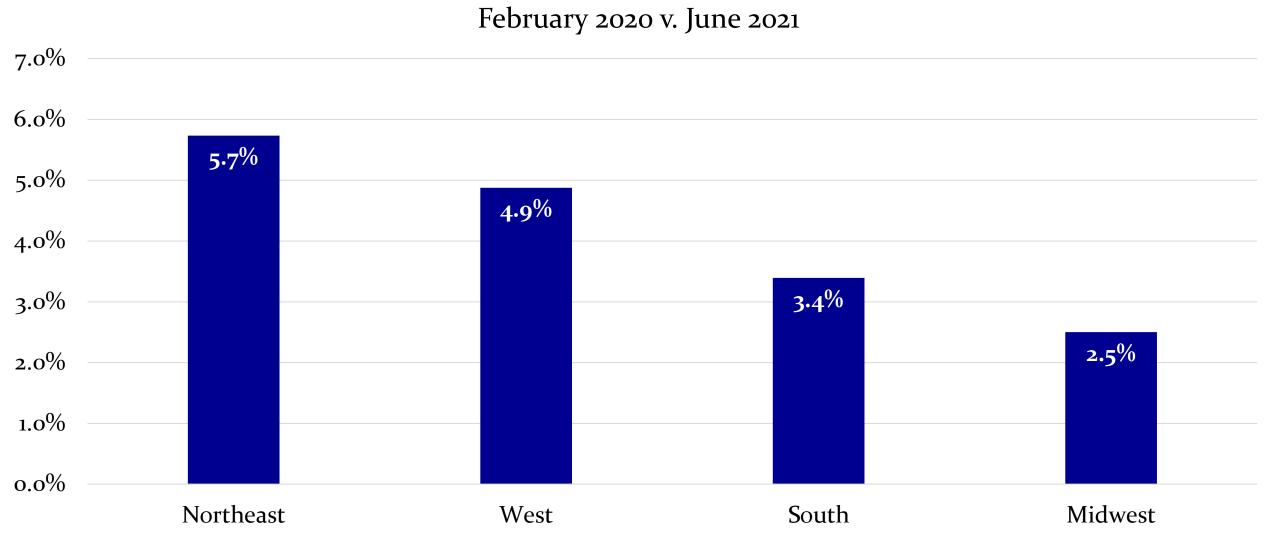
- Skills / worker shortages
- Supply chain and/or materials issues
- Insufficient demand for construction services
- Availability of financing for projects/project work
- None of the above



- The cure for high prices is high prices, which decreases quantity demanded in the short term, increases quantity supplied, and incentivizes suppliers to bolster capacity over the longer term;
- That said, input prices will remain elevated by historical standards for at least several more months.



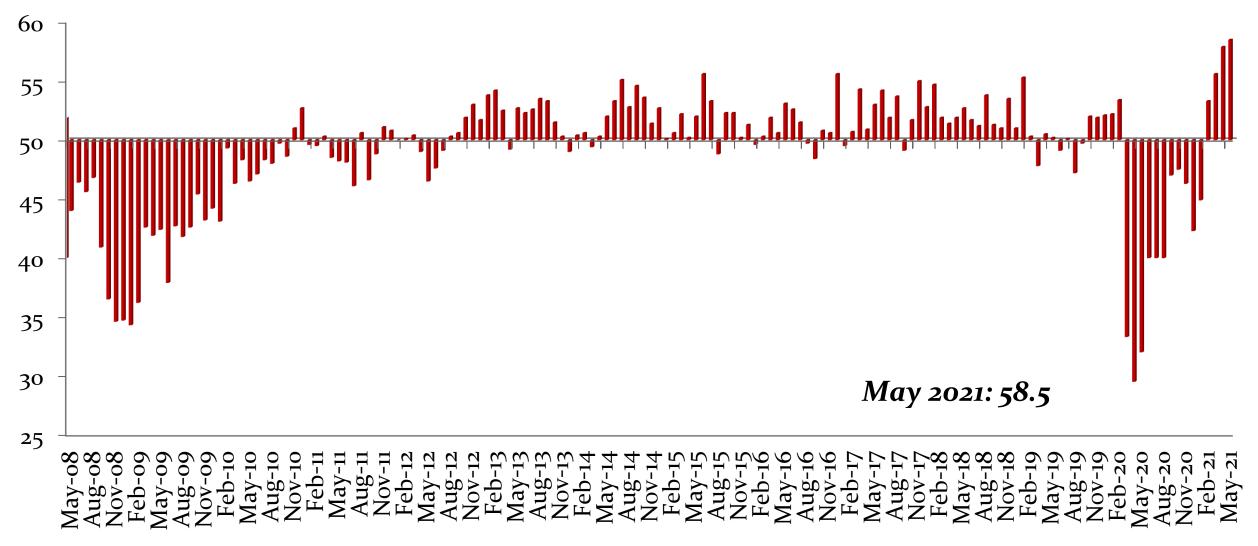
PPI: New Nonresidential Building Construction by Region *February 2020 v. June 2021 % Change*





Source: U.S. Bureau of Labor Statistics

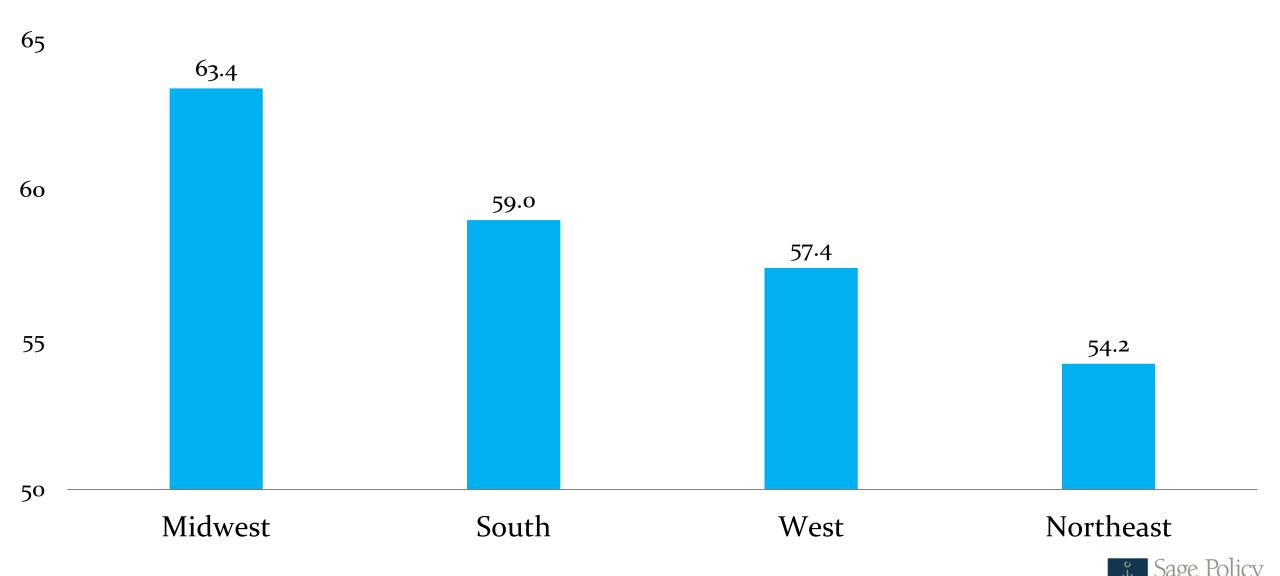
Architecture Billings Index May 2008 – May 2021





Source: The American Institute of Architects

Architecture Billings Index by U.S. Region* May 2021



*Regional billings—unlike the national score, are calculated as three-month moving averages Source: The American Institute of Architects

Construction Employment Growth, 25 Largest Metros (NSA) *February 2020 v. May 2021 Percent Change*

MSA	%	Rank	MSA	%
Minneapolis-St. Paul-Bloomington, MN-WI	14.4%	14	Baltimore-Columbia-Towson, MD	-1.0%
Detroit-Warren-Dearborn, MI	11.3%	14	Orlando-Kissimmee-Sanford, FL	-1.0%
St. Louis, MO-IL	8.9%	I I D I	Washington-Arlington-Alexandria, DC-VA-MD-WV	-1.3%
Chicago-Naperville-Elgin, IL-IN-WI	7.8%			
Boston-Cambridge-Nashua, MA-NH	5.2%	17	Atlanta-Sandy Springs-Roswell, GA	-1.7%
Seattle-Tacoma-Bellevue, WA	5.2%	18	San Francisco-Oakland-Hayward, CA	-1.9%
Riverside-San Bernardino-Ontario, CA	2.2%	19	Phoenix-Mesa-Scottsdale, AZ	-2.0%
Tampa-St. Petersburg-Clearwater, FL	2.0%	20	Miami-Fort Lauderdale-West Palm Beach, FL	-2.1%
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	1.9%	21	San Antonio-New Braunfels, TX	-2.3%
Charlotte-Concord-Gastonia, NC-SC	1.3%	22	Los Angeles-Long Beach-Anaheim, CA	-4.0%
Portland-Vancouver-Hillsboro, OR-WA	1.1%	23	Dallas-Fort Worth-Arlington, TX	-4.4%
San Diego-Carlsbad, CA	0.1%	24	New York-Newark-Jersey City, NY-NJ-PA	-7.5%
Denver-Aurora-Lakewood, CO	-0.5%	25	Houston-The Woodlands-Sugar Land, TX	-12.8%
	Minneapolis-St. Paul-Bloomington, MN-WI Detroit-Warren-Dearborn, MI St. Louis, MO-IL Chicago-Naperville-Elgin, IL-IN-WI Boston-Cambridge-Nashua, MA-NH Seattle-Tacoma-Bellevue, WA Riverside-San Bernardino-Ontario, CA Tampa-St. Petersburg-Clearwater, FL Philadelphia-Camden-Wilmington, PA-NJ-DE-MD Charlotte-Concord-Gastonia, NC-SC Portland-Vancouver-Hillsboro, OR-WA San Diego-Carlsbad, CA	Minneapolis-St. Paul-Bloomington, MN-WI14.4%Detroit-Warren-Dearborn, MI11.3%St. Louis, MO-IL8.9%Chicago-Naperville-Elgin, IL-IN-WI7.8%Boston-Cambridge-Nashua, MA-NH5.2%Seattle-Tacoma-Bellevue, WA5.2%Riverside-San Bernardino-Ontario, CA2.2%Tampa-St. Petersburg-Clearwater, FL2.0%Philadelphia-Camden-Wilmington, PA-NJ-DE-MD1.9%Charlotte-Concord-Gastonia, NC-SC1.3%Portland-Vancouver-Hillsboro, OR-WA1.1%San Diego-Carlsbad, CA0.1%	Minneapolis-St. Paul-Bloomington, MN-WI14.4%14Detroit-Warren-Dearborn, MI11.3%14St. Louis, MO-IL8.9%16Chicago-Naperville-Elgin, IL-IN-WI7.8%16Boston-Cambridge-Nashua, MA-NH5.2%17Seattle-Tacoma-Bellevue, WA5.2%18Riverside-San Bernardino-Ontario, CA2.2%19Tampa-St. Petersburg-Clearwater, FL2.0%20Philadelphia-Camden-Wilmington, PA-NJ-DE-MD1.9%21Charlotte-Concord-Gastonia, NC-SC1.3%22Portland-Vancouver-Hillsboro, OR-WA1.1%23San Diego-Carlsbad, CA0.1%24	Minneapolis-St. Paul-Bloomington, MN-WI14.4%14Baltimore-Columbia-Towson, MDDetroit-Warren-Dearborn, MI11.3%14Orlando-Kissimmee-Sanford, FLSt. Louis, MO-IL8.9%16Washington-Arlington-Alexandria, DC-VA-MD-WVChicago-Naperville-Elgin, IL-IN-WI7.8%17Atlanta-Sandy Springs-Roswell, GABoston-Cambridge-Nashua, MA-NH5.2%17Atlanta-Sandy Springs-Roswell, GASeattle-Tacoma-Bellevue, WA5.2%18San Francisco-Oakland-Hayward, CARiverside-San Bernardino-Ontario, CA2.2%19Phoenix-Mesa-Scottsdale, AZTampa-St. Petersburg-Clearwater, FL2.0%20Miami-Fort Lauderdale-West Palm Beach, FLPhiladelphia-Camden-Wilmington, PA-NJ-DE-MD1.9%21San Antonio-New Braunfels, TXCharlotte-Concord-Gastonia, NC-SC1.3%22Los Angeles-Long Beach-Anaheim, CAPortland-Vancouver-Hillsboro, OR-WA1.1%23Dallas-Fort Worth-Arlington, TXSan Diego-Carlsbad, CA0.1%24New York-Newark-Jersey City, NY-NJ-PA

U.S. Percent Change 2/2020 v. 4/2021: -2.9%

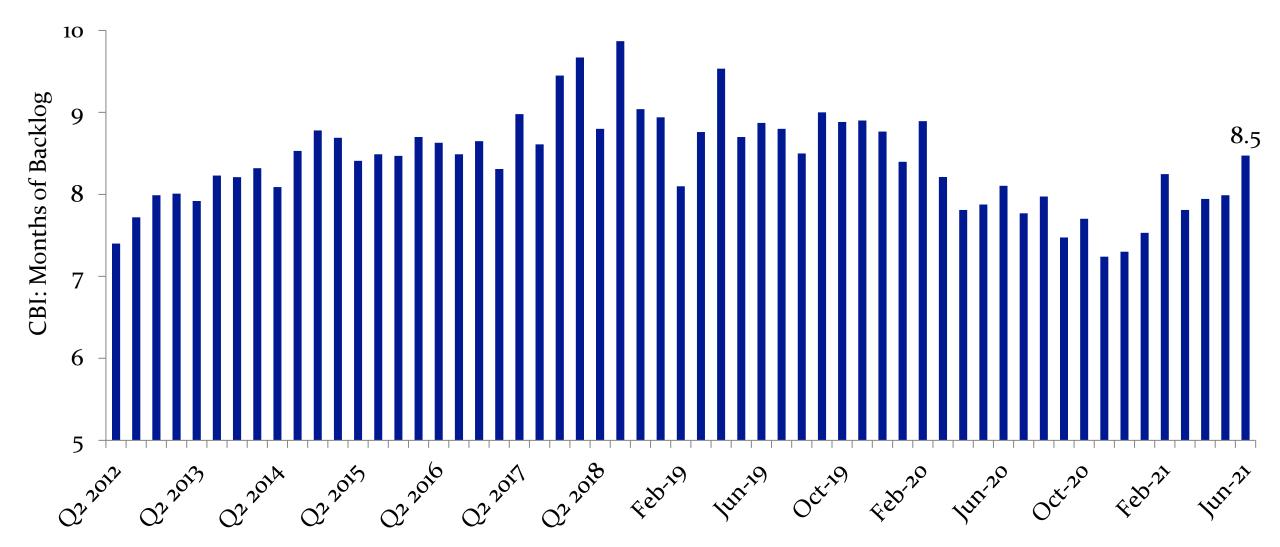


Which of these staffing challenges has proven to be the most difficult for your company?

- Too much demand for construction services
- Fear of COVID-19
- Lack of available skilled workers
- Expanded unemployment benefits
- We have no issue finding staff



ABC's Construction Backlog Indicator 2012 – June 2021



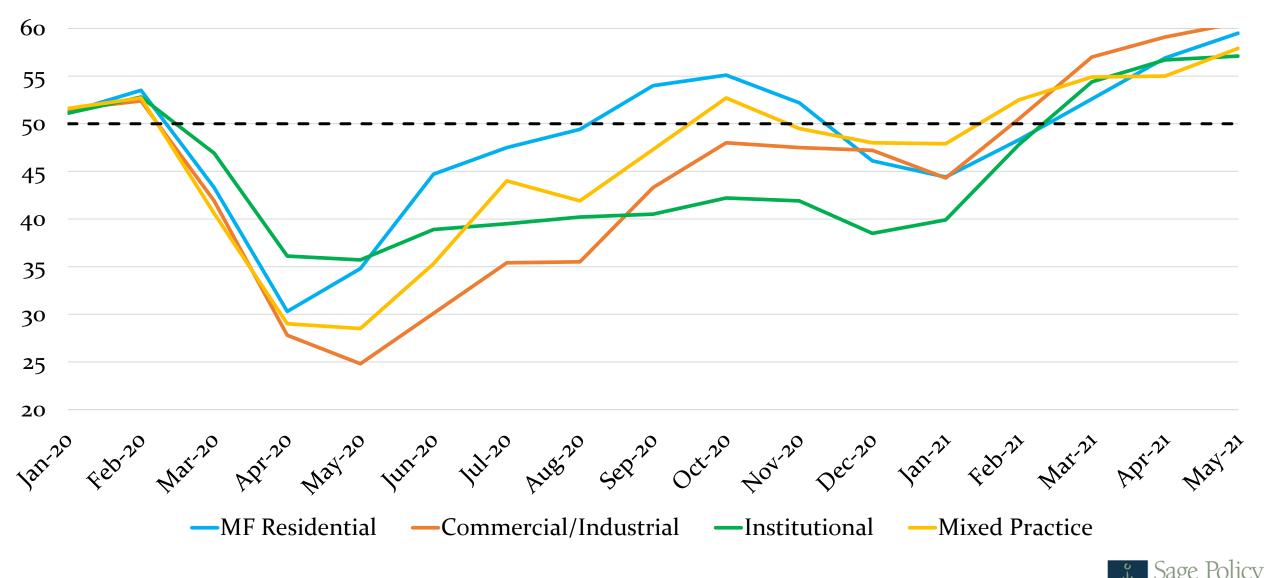


Over the last three months, how has your company's backlog fared?

- It has risen considerably
- It has risen slightly
- It has remained about the same
- It has declined slightly
- It has declined considerably

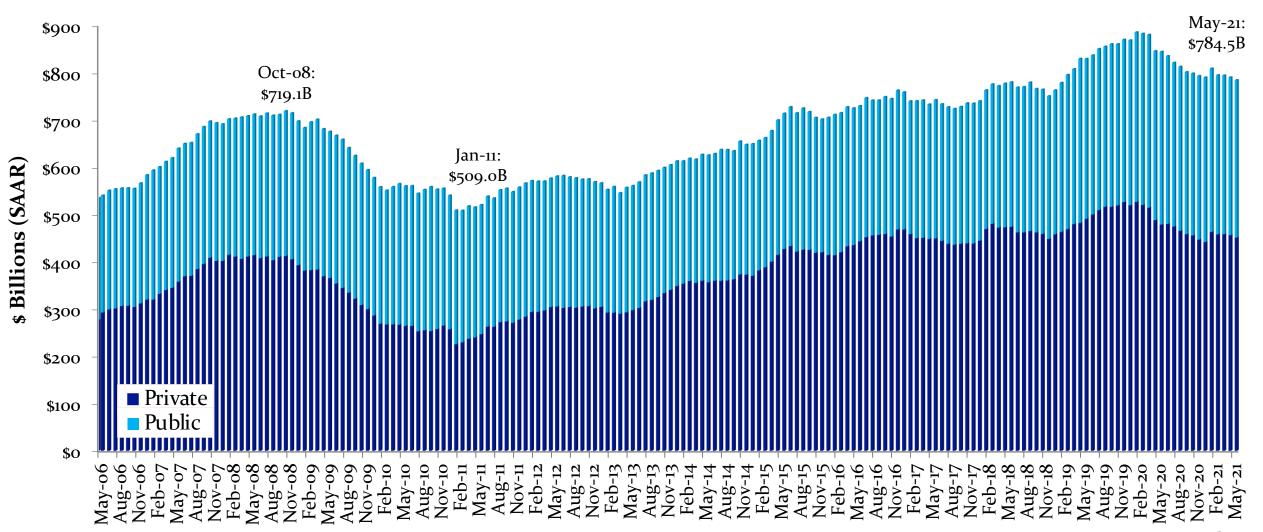


Architecture Billings Index by Sector* January 2020 – May 2021



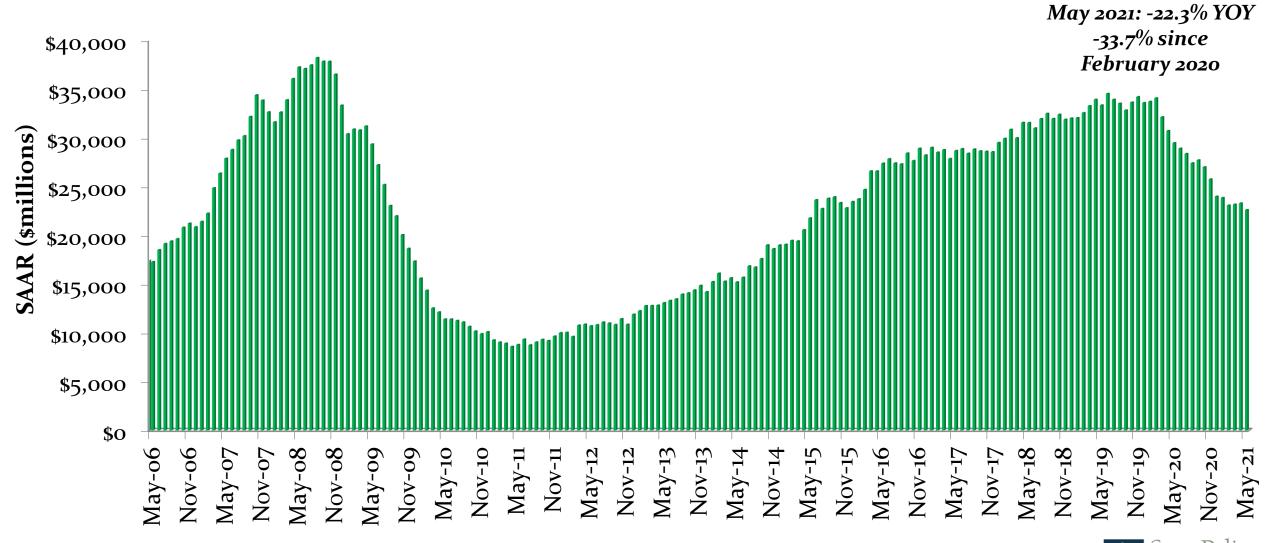
*Sector billings—unlike the national score, are calculated as three-month moving averages Source: The American Institute of Architects

Nonresidential Construction Put-in-Place May 2006 – May 2021





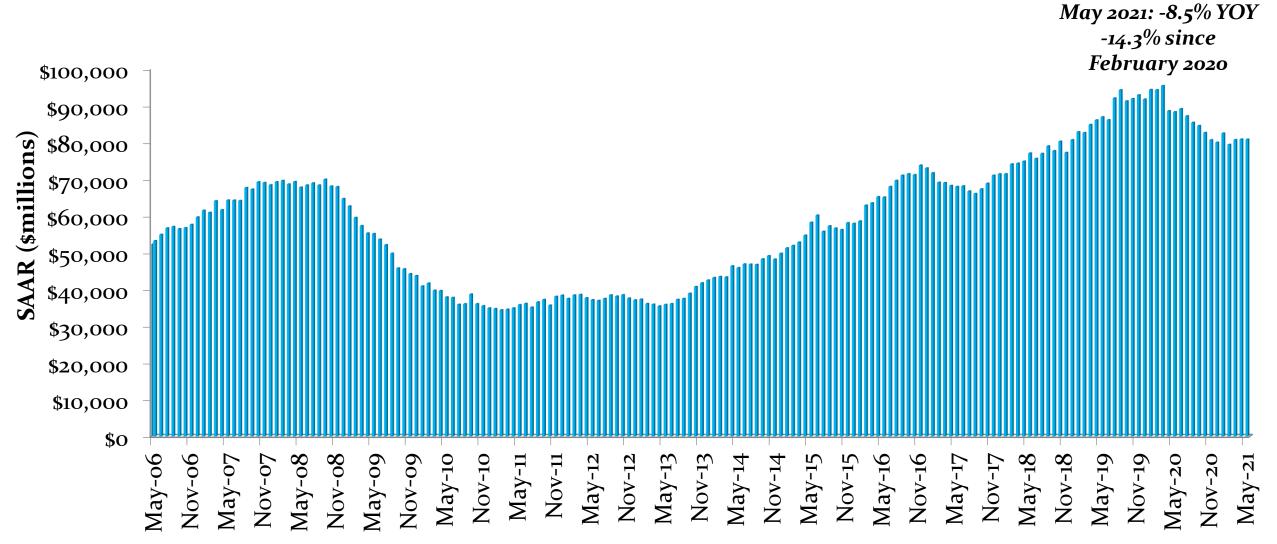
U.S. Lodging Construction Spending May 2006 – May 2021





Source: U.S. Census Bureau

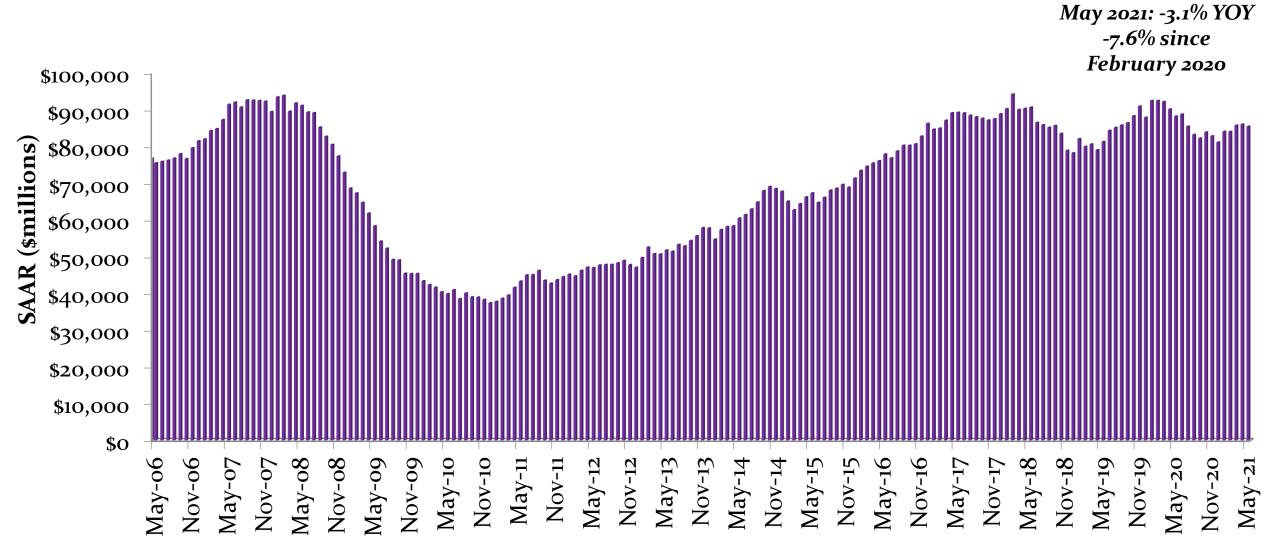
U.S. Office Construction Spending May 2006 – May 2021





Source: U.S. Census Bureau

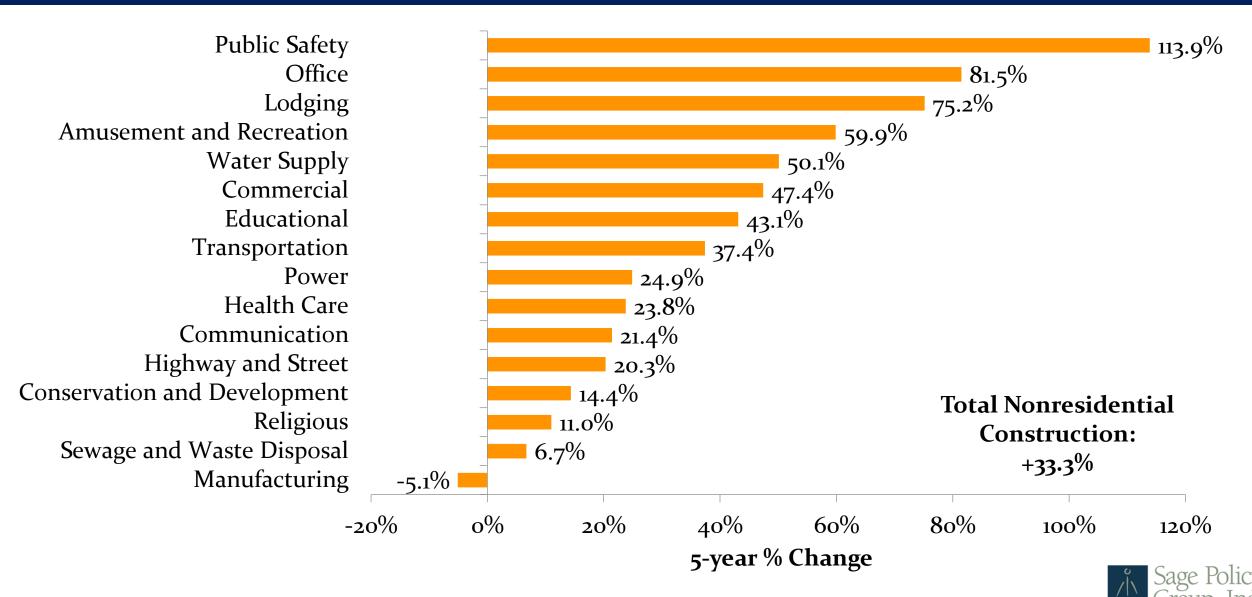
U.S. Commercial Construction Spending May 2006 – May 2021



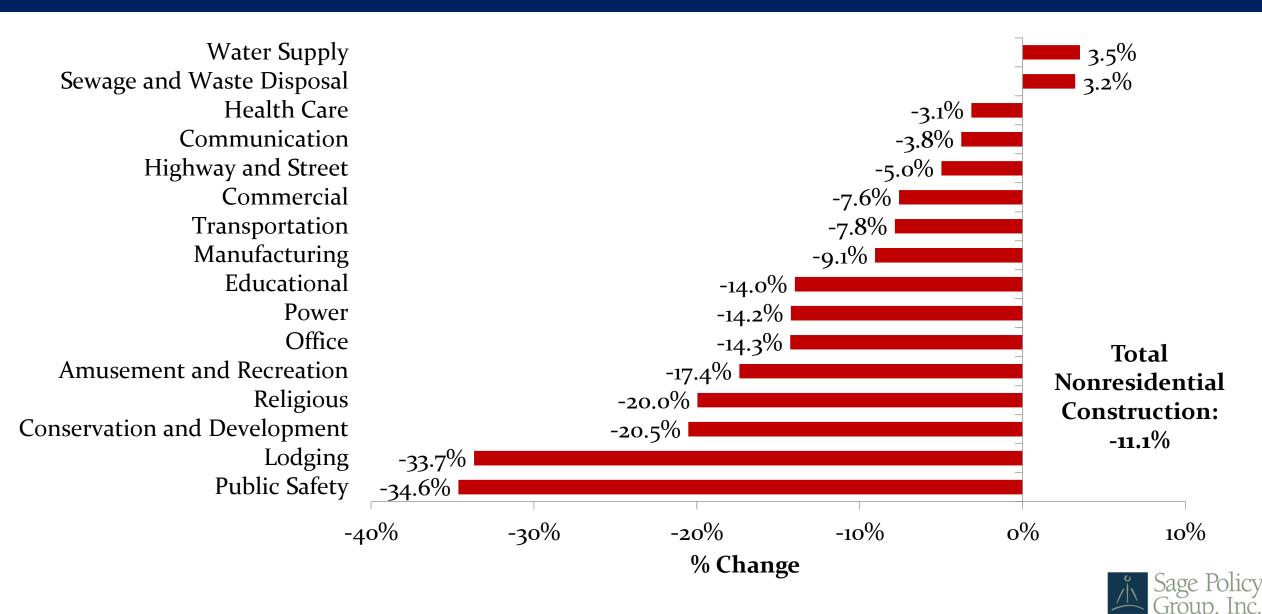


Source: U.S. Census Bureau

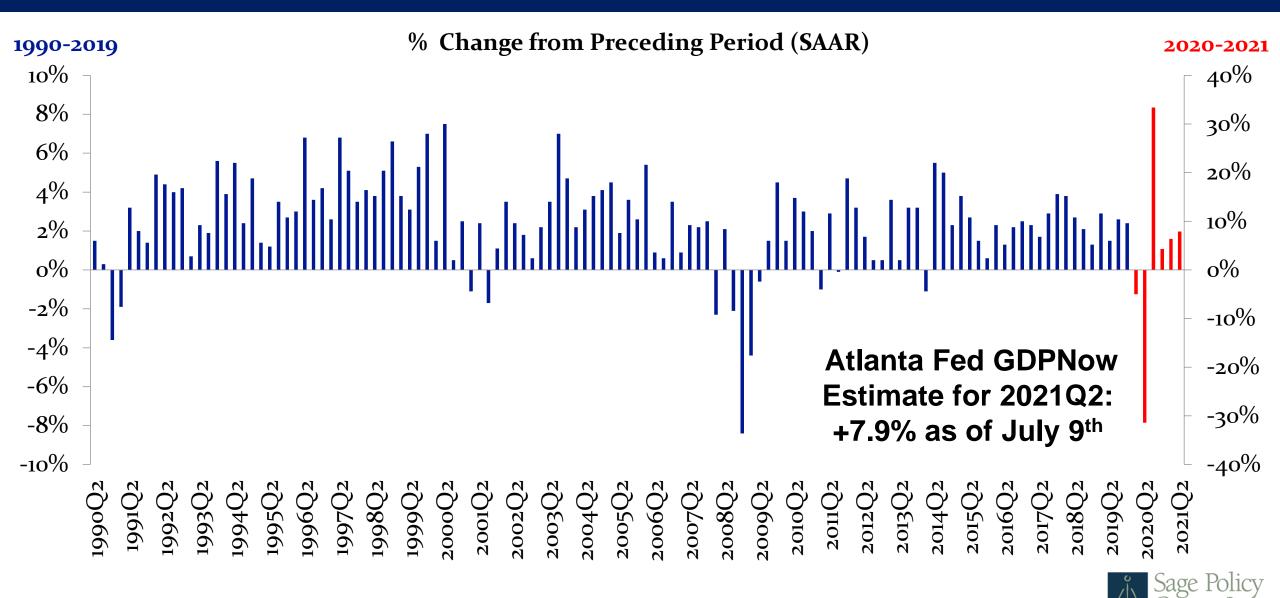
National Nonresidential Construction Spending by Subsector February 2015 v. February 2020



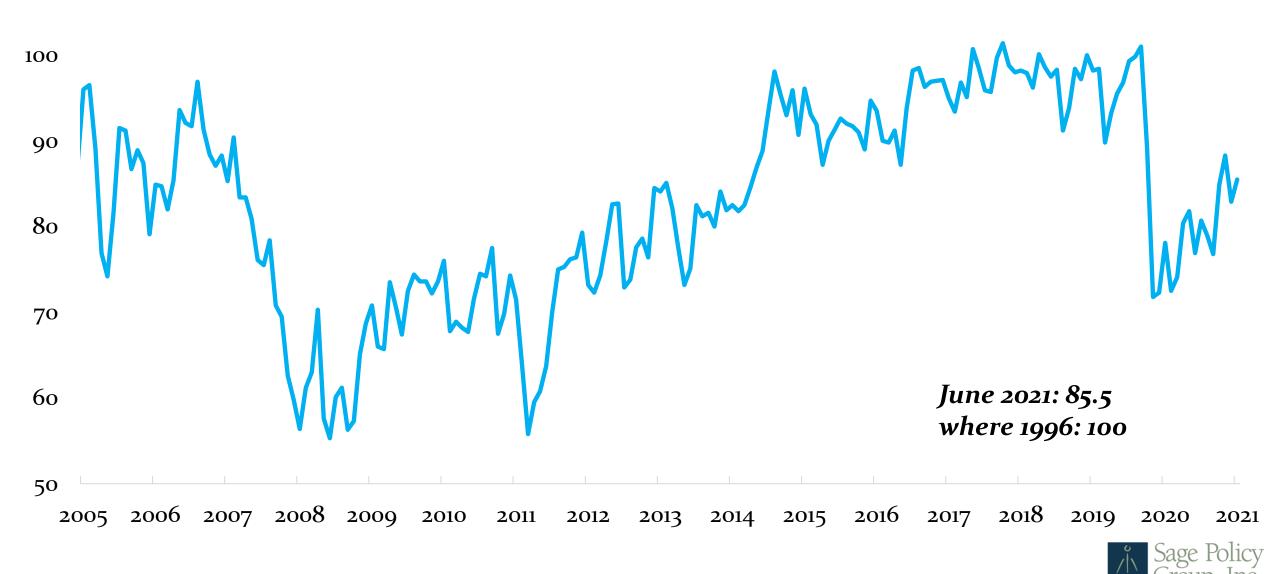
National Nonresidential Construction Spending by Subsector February 2020 v. May 2021



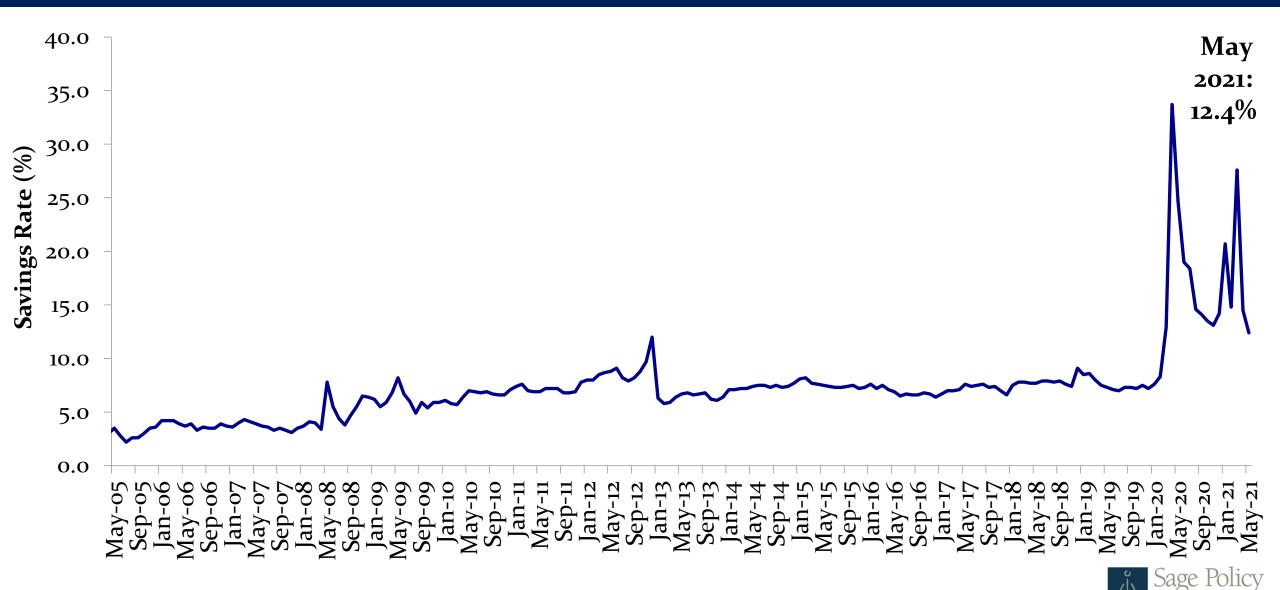
Gross Domestic Product 1990Q2 – 2021Q2



University of Michigan Index of Consumer Sentiment 2005 – 2021



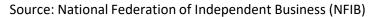
U.S. Saving Rate, May 2005 – May 2021 (Savings as Percentage of Personal Disposable Income)



Source: Bureau of Economic Analysis

NFIB Index of Small Business Optimism: Good Time to Expand 1986 – 2021





Where do you expect your company's profit margins to be a year from now?

- Substantially higher
- Substantially higher
- About the same
- About the same
- Substantially lower



Conclusion

- For an economy to flourish, both demand and supply sides of economy must participate.
- With ongoing stimulus, demand gets a further boost, but supply will be constrained by numerous factors, and not just in America.
- The result is that the U.S. savings rate will remain elevated, spring loading the economy for rapid economic growth once vaccines become more broadly available.
- The back half of 2021 should be spectacular for economic growth back half really began in June.
- However, there will be a day of reckoning as deficit hawks come back into fashion, creating the possibility of greater austerity during the years ahead.



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