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By: Anirban Basu, MPP, MA, JD, PhD Sage Policy Group, Inc.

# 2022Q1 Construction **Economic Update & Forecast**

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By: Anirban Basu

MPP, MA, JD, PhD

Sage Policy Group, Inc.

On Behalf of

Construction Executive
2022Q1 Construction
Economic Update & Forecast

March 30<sup>th</sup>, 2022



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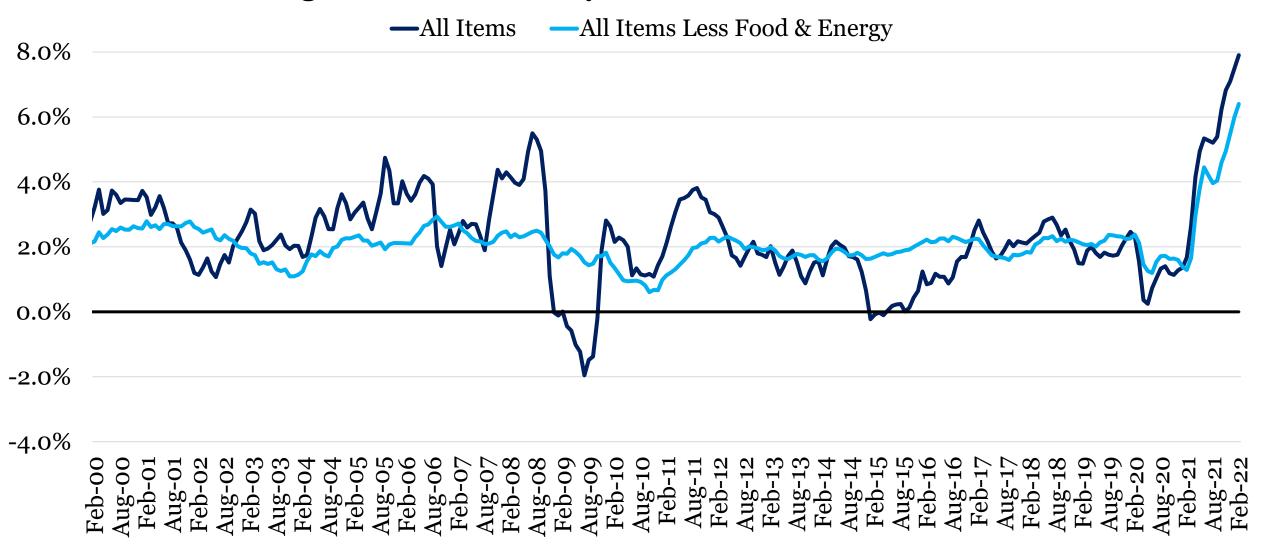


# 2021 - Specter of Inflation



#### **U.S. Consumer Price Index**

12-Month % Change, 2000 – February 2022





# A Statement is Not Enough

- "...Inflation has risen, largely reflecting transitory factors..."

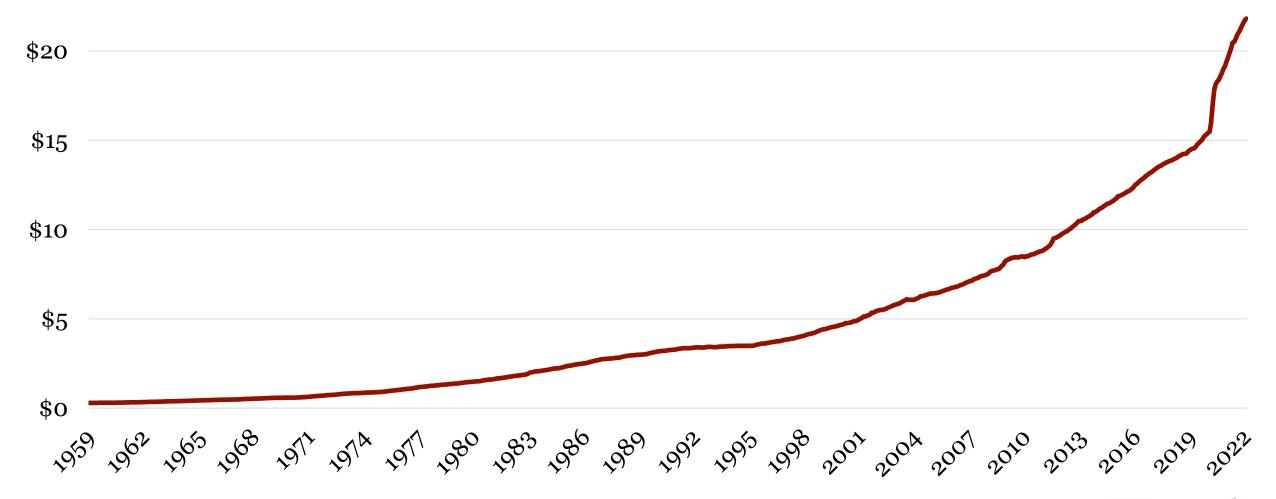
  (FOMC Statement, June 2021)
- "...Inflation has risen, largely reflecting transitory factors..." (FOMC Statement, July 2021)
- "...Inflation is elevated, largely reflecting transitory factors..." (FOMC Statement, September 2021)
- "...Inflation is elevated, largely reflecting factors that are expected to be transitory..." (FOMC Statement, November 2021)

- "Supply and demand imbalances related to the pandemic and the reopening of the economy have continued to contribute to elevated levels of inflation." (FOMC Statement, December 2021)
- "...These problems have been larger and longer lasting than anticipated, exacerbated by waves of the virus. As a result, overall inflation is running well above our 2 percent longer-run goal and will likely continue to do so well into next year." (FOMC Chair Jerome Powell, December 2021)



# **U.S. Money Supply, 1959 – 2022**

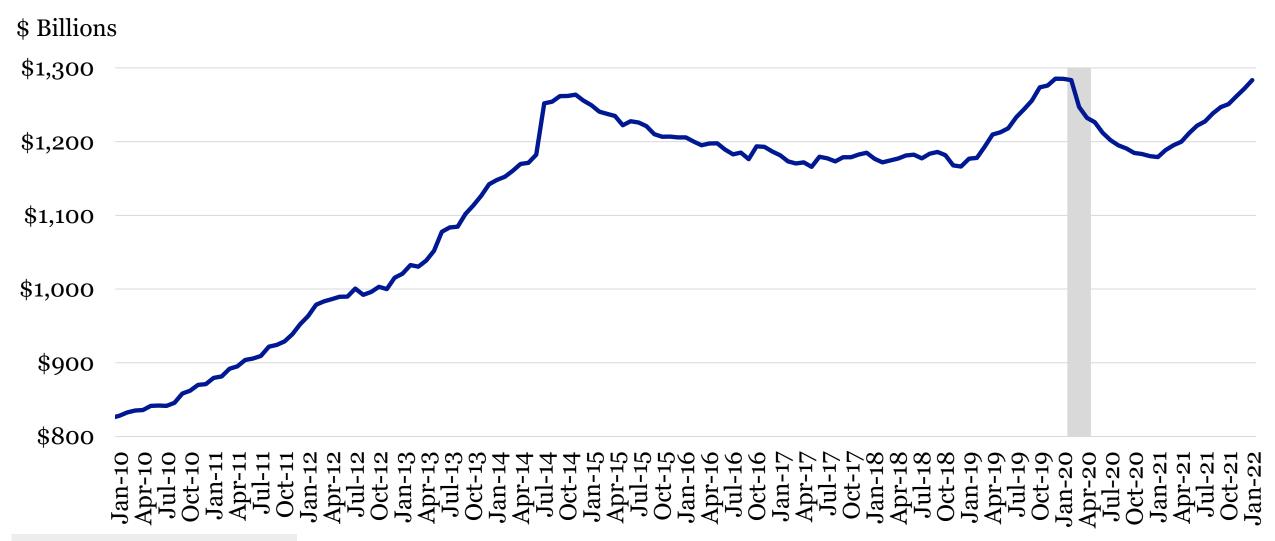
\$ Trillions





#### U.S. Manufacturers' Unfilled Orders

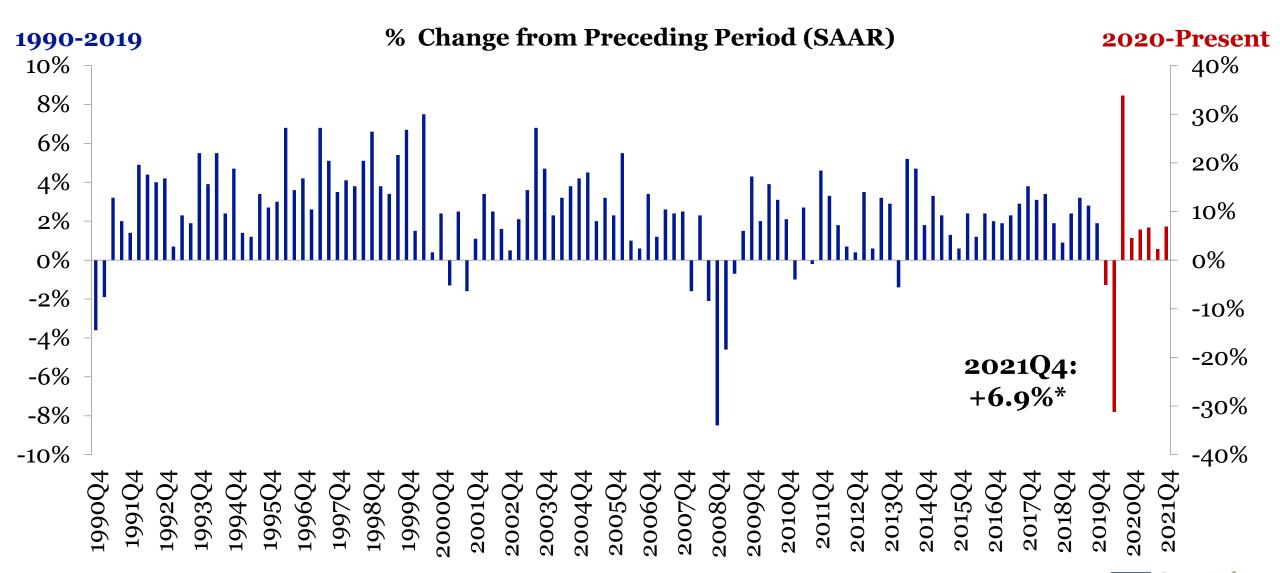
2010 – January 2022



Shaded areas indicate U.S. recessions



# **U.S. GDP - For Your Eyes Only**





#### POLL:

Which of these is the leading challenge for your company today?

- Supply chain and/or materials issues
- Skills/worker shortages
- Insufficient demand for construction services
- Availability of financing for projects/project work
- None of the above

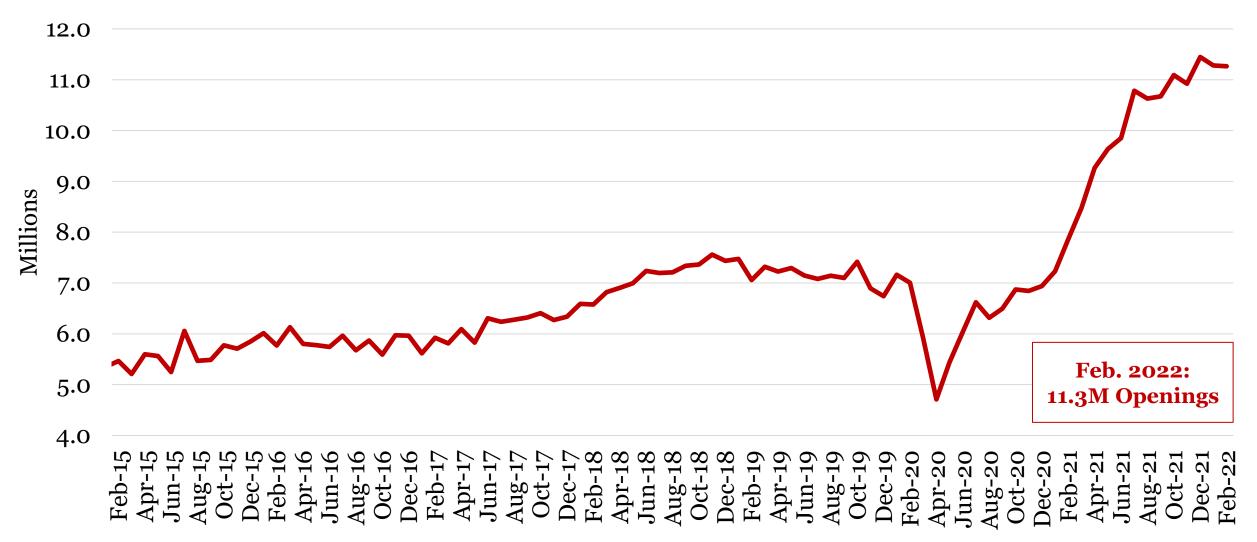


# The Employer Who Loved Me



### **Work Another Day**

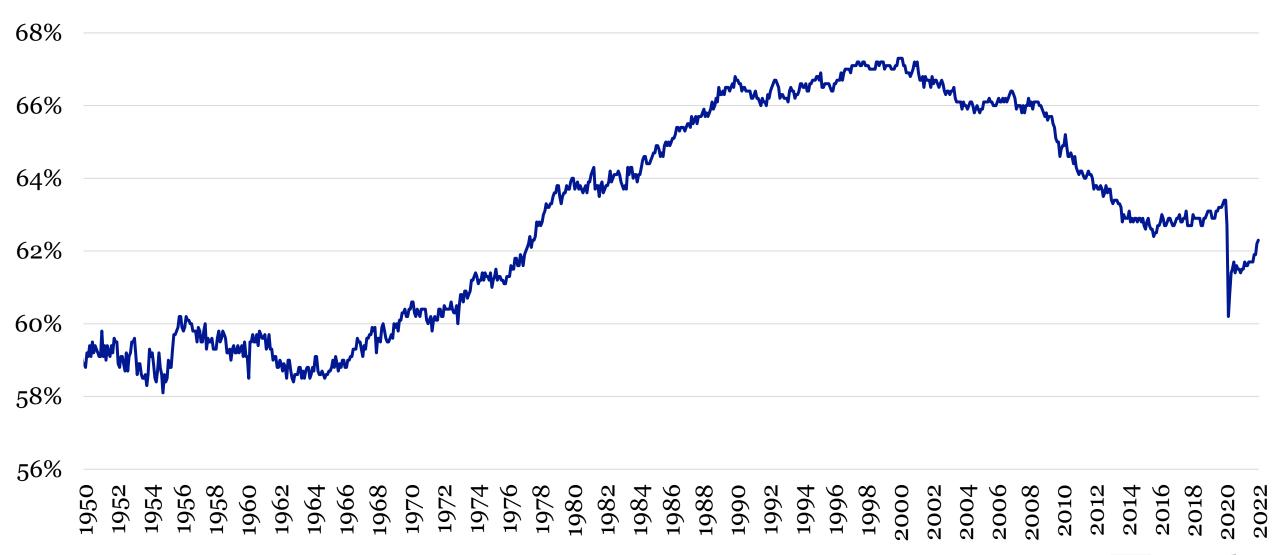
U.S. Job Openings, 2015 – February 2022





# Skyfall

#### U.S. Labor Force Participation Rate, 1950 – February 2022





#### A View to a Remote Worker

**GoodHire's** survey of 3,500 Americans found that:

- 68% of Americans would choose remote work options over in-office work;
- 45% would either quit their job or begin searching for a new one if their employer required them to return to their office full-time;
- 74% of Americans believe that companies not offering remote working arrangements will lose major talent in the workforce.

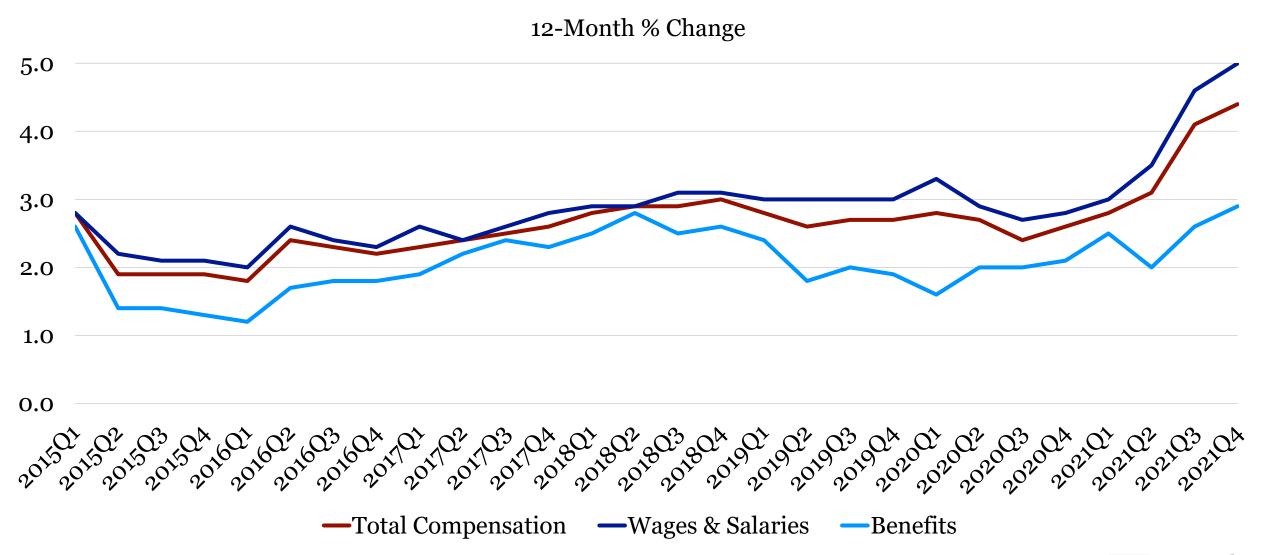
**Ipsos'** survey of more than 12,000 people across 29 countries found that two-thirds of working adults surveyed say that:

- They are more productive with a flexible work schedule (65%);
- They want flexibility in the amount of time they go into the office (64%);
- When COVID restrictions are no longer in effect, employers should be more flexible in terms of requiring employees to go to an office (66%).



#### License to be Paid

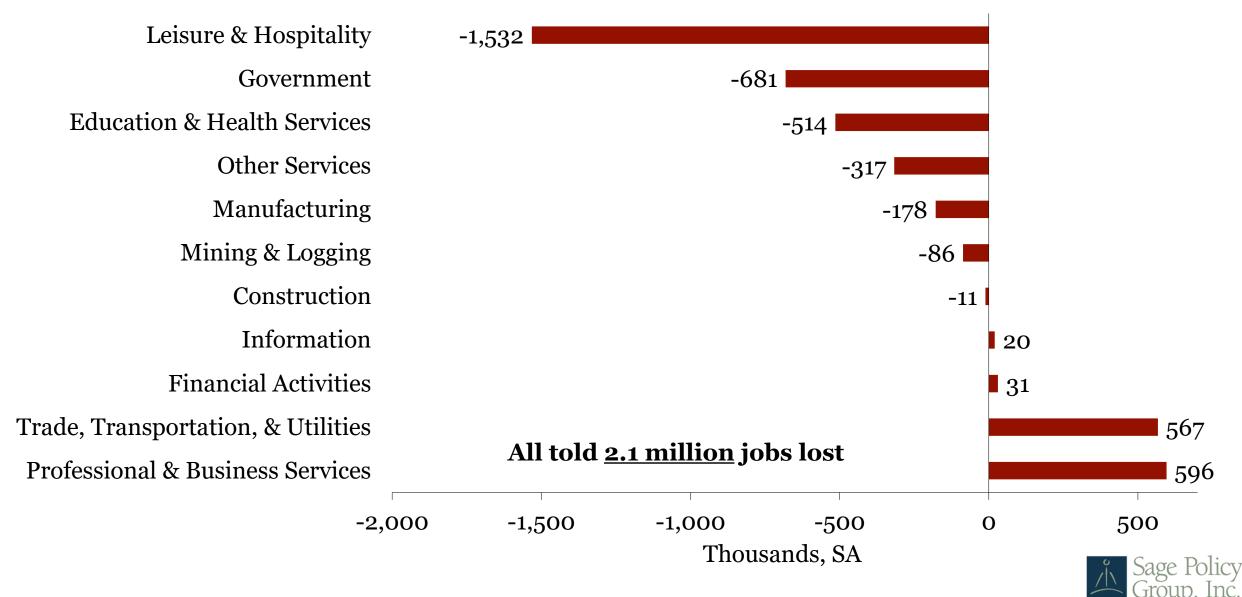
Employment Cost Index, Private Sector Workers, 2015 – 2021





# U.S. Nonfarm Employment by Industry Sector

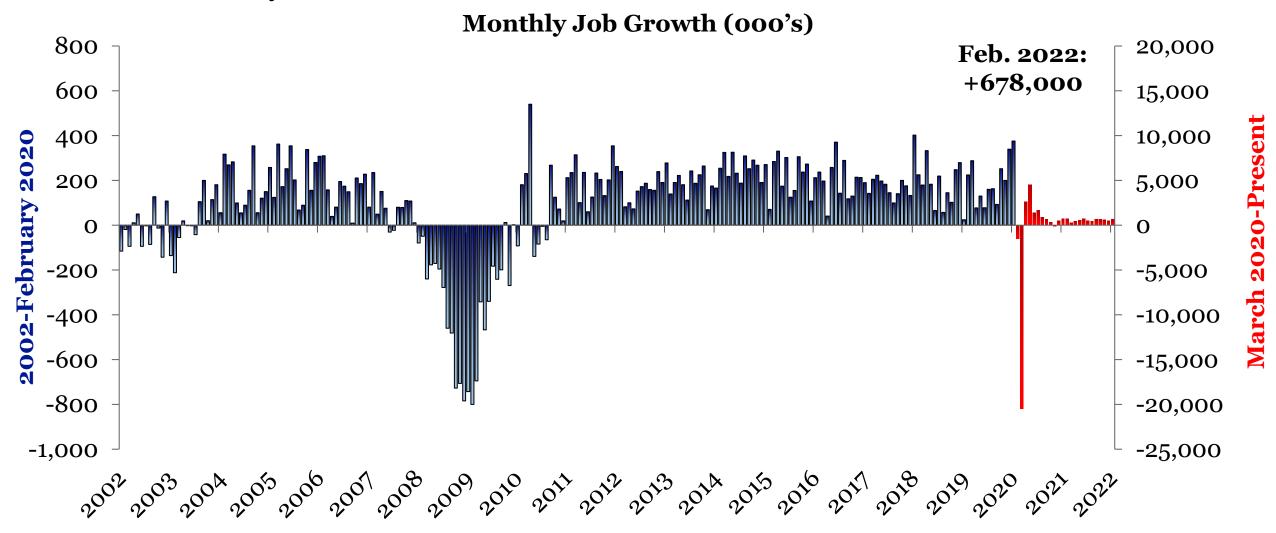
February 2020 v. February 2022



Source: U.S. Bureau of Labor Statistics

### Net Change in U.S. Jobs

2002 – February 2022





### **Employment Growth, 25 Largest Metros**

February 2020 v. February 2022 Percent Change

Rank	MSA	%	Rank	MSA	%
1	Dallas-Fort Worth-Arlington, TX	3.9%	14	Philadelphia-Camden-Wilm., PA-NJ-DE-MD	-2.3%
2	Tampa-St. Petersburg-Clearwater, FL	2.6%	14	Seattle-Tacoma-Bellevue, WA	-2.3%
3	Riverside-San Bernardino-Ontario, CA	2.5%	16	Chicago-Naperville-Elgin, IL-IN-WI	-2.5%
4	Atlanta-Sandy Springs-Roswell, GA	1.9%	16	St. Louis, MO-IL	-2.5%
5	Phoenix-Mesa-Scottsdale, AZ	1.6%	18	Portland-Vancouver-Hillsboro, OR-WA	-2.7%
6	San Antonio-New Braunfels, TX	1.3%	10	Washington-Arlington-Alexandria,	0.00/
7	Charlotte-Concord-Gastonia, NC-SC	1.1%	19	DC-VA-MD-WV	-2.9%
8	Denver-Aurora-Lakewood, CO	0.6%	20	Detroit-Warren-Dearborn, MI	-3.2%
9	Houston-The Woodlands-Sugar Land, TX	-0.5%	21	Boston-Cambridge-Nashua, MA-NH	-3.5%
9	Miami-Fort Lauderdale-West Palm Beach, FL	-0.5%	21	Los Angeles-Long Beach-Anaheim, CA	-3.5%
11	Orlando-Kissimmee-Sanford, FL	-0.8%	23	San Francisco-Oakland-Hayward, CA	-4.2%
12	San Diego-Carlsbad, CA	-1.6%	24	Minneapolis-St. Paul-Bloomington, MN-WI	-4.5%
13	Baltimore-Columbia-Towson, MD	-2.0%	25	New York-Newark-Jersey City, NY-NJ-PA	-4.8%

Source: U.S. Bureau of Labor Statistics, Current Employment Statistics (CES) Survey. Note: data are not seasonally adjusted.



# **Unemployment Rates, 25 Largest Metros**

January 2022

Rank	MSA	%	Rank	MSA	%				
1	Minneapolis-St. Paul-Bloomington, MN-WI	3.1	13	San Antonio-New Braunfels, TX	4.3				
2	Phoenix-Mesa-Scottsdale, AZ	3.2	13	St. Louis, MO-IL	4.3				
3	Atlanta-Sandy Springs-Roswell, GA	3.3	15	Boston-Cambridge-Nashua, MA-NH	4.4				
4	Miami-Fort Lauderdale-West Palm Beach, FL	3.4	15	Portland-Vancouver-Hillsboro, OR-WA	4.4				
4	Tampa-St. Petersburg-Clearwater, FL	3.4	15	Seattle-Tacoma-Bellevue, WA	4.4				
6	Charlotte-Concord-Gastonia, NC-SC	3.8	18	San Diego-Carlsbad, CA	4.7				
6	Orlando-Kissimmee-Sanford, FL	3.8	19	Chicago-Naperville-Elgin, IL-IN-WI	5.1				
8	San Francisco-Oakland-Hayward, CA	3.9	20	Detroit-Warren-Dearborn, MI	5.2				
8	Washington-Arlington-Alexandria, DC-VA-MD-WV	3.9	21	Philadelphia-Camden-Wilm., PA-NJ-DE-MD	5.3				
8			22	Houston-The Woodlands-Sugar Land, TX	5.5				
10	Denver-Aurora-Lakewood, CO	4.0	22	New York-Newark-Jersey City, NY-NJ-PA	5.5				
11	Dallas-Fort Worth-Arlington, TX	4.1	24	Los Angeles-Long Beach-Anaheim, CA	5.7				
12	Baltimore-Columbia-Towson, MD	4.2	24	Riverside-San Bernardino-Ontario, CA	5.7				
					-				

Source: U.S. Bureau of Labor Statistics, Current Employment Statistics (CES) Survey. Note: data are not seasonally adjusted. U.S. Unemployment Rate

Jan: 4.0% | Feb: 3.8%

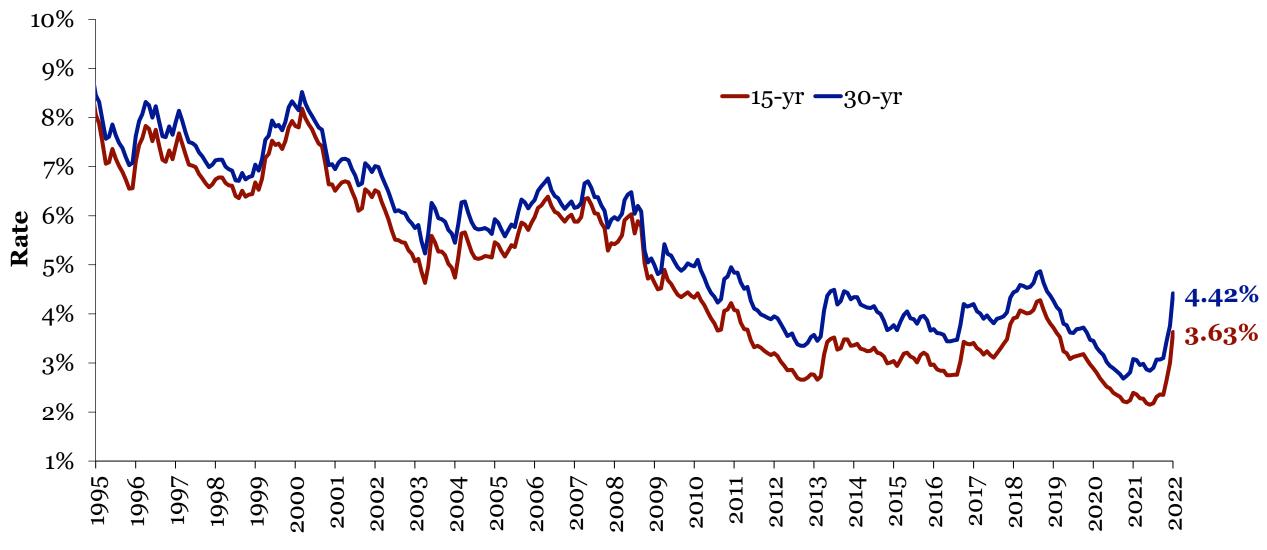


# Quantum of Construction



### License to Borrow (at Low Rates)

15-Year & 30-Year Fixed Mortgage Rates, 1995 – March 2022\*



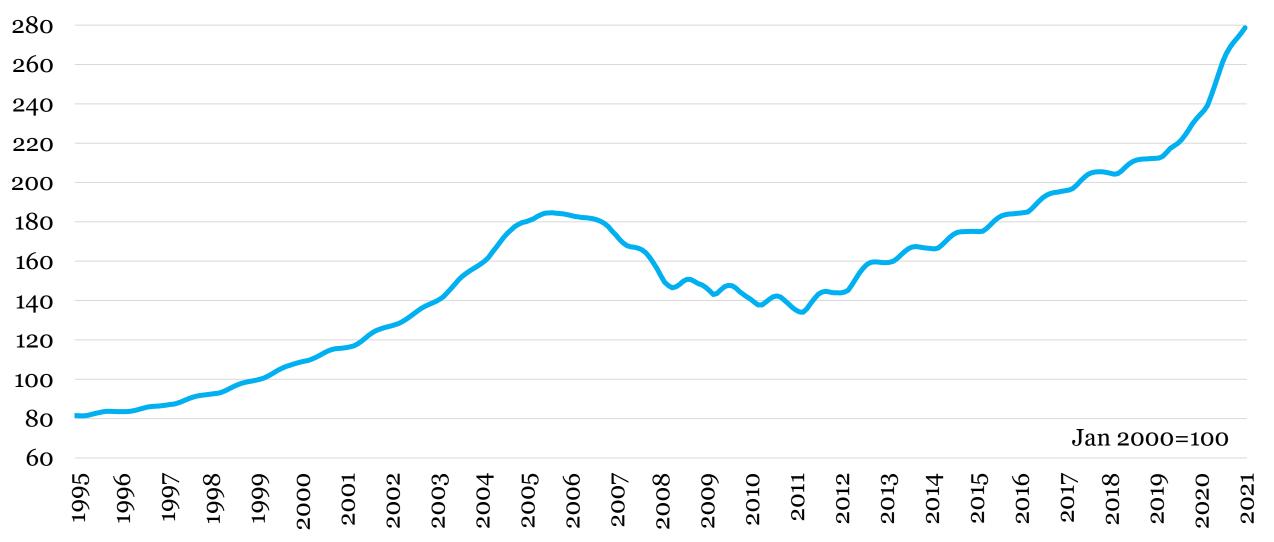
\*Week ending 3/24/2022



Source: Freddie Mac

#### **S&P Case-Shiller U.S. National Home Price Index**

1995 – December 2021

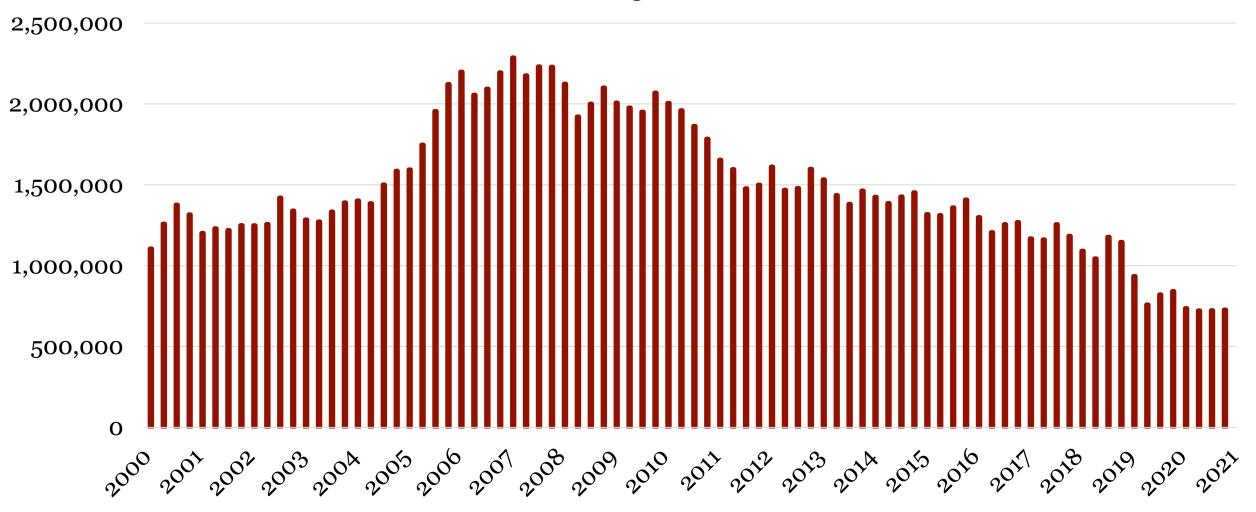




Source: Standard & Poor's

# **Inventory of Unsold Homes: Vacant Housing Units for Sale\*** 2000 – 2021Q4

Vacant Housing Units for Sale



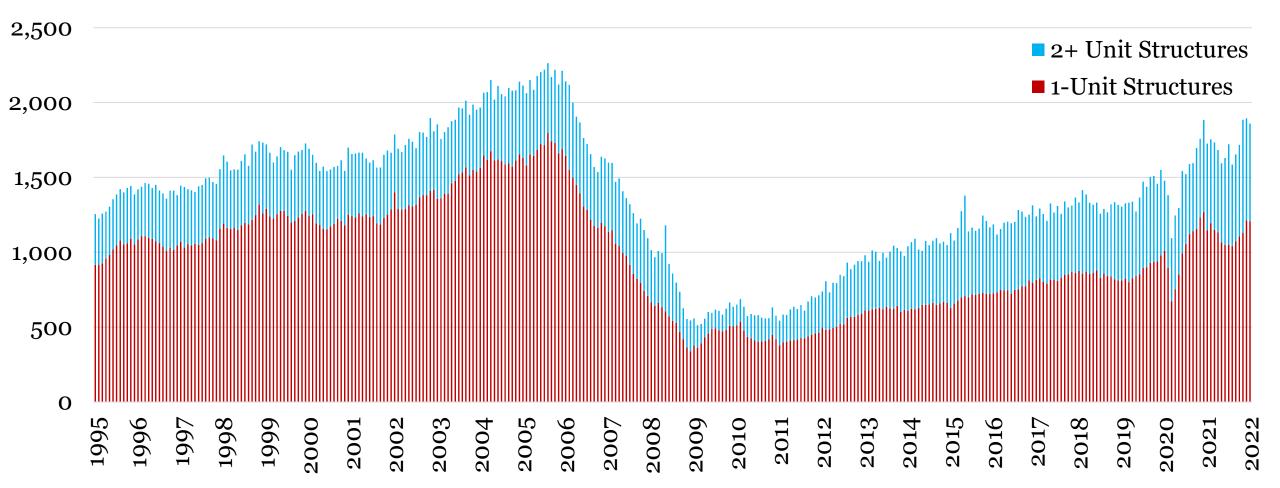
<sup>\*</sup>Units for sale only, excludes units both for rent and sale



# **U.S. Residential Building Permits**

1995 – February 2022

Building Permits (000's of Units)





Source: U.S. Census Bureau

#### **POLL:**

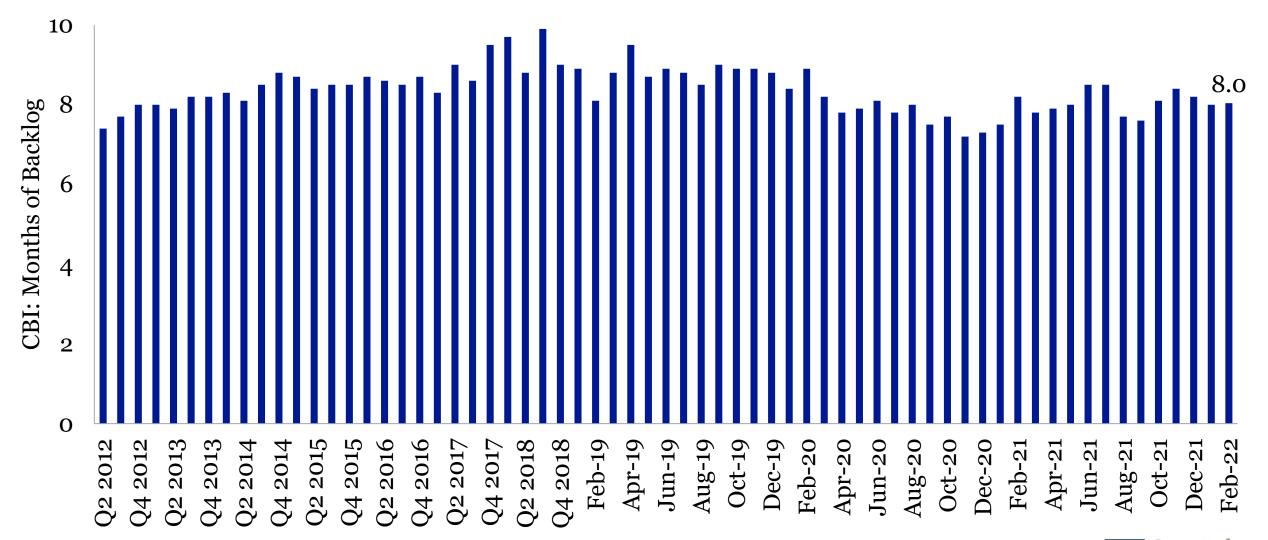
Over the last three months, how has your company's backlog fared?

- It has risen considerably
- It has risen slightly
- It has remained about the same
- It has declined slightly
- It has declined considerably



### **ABC Construction Backlog Indicator**

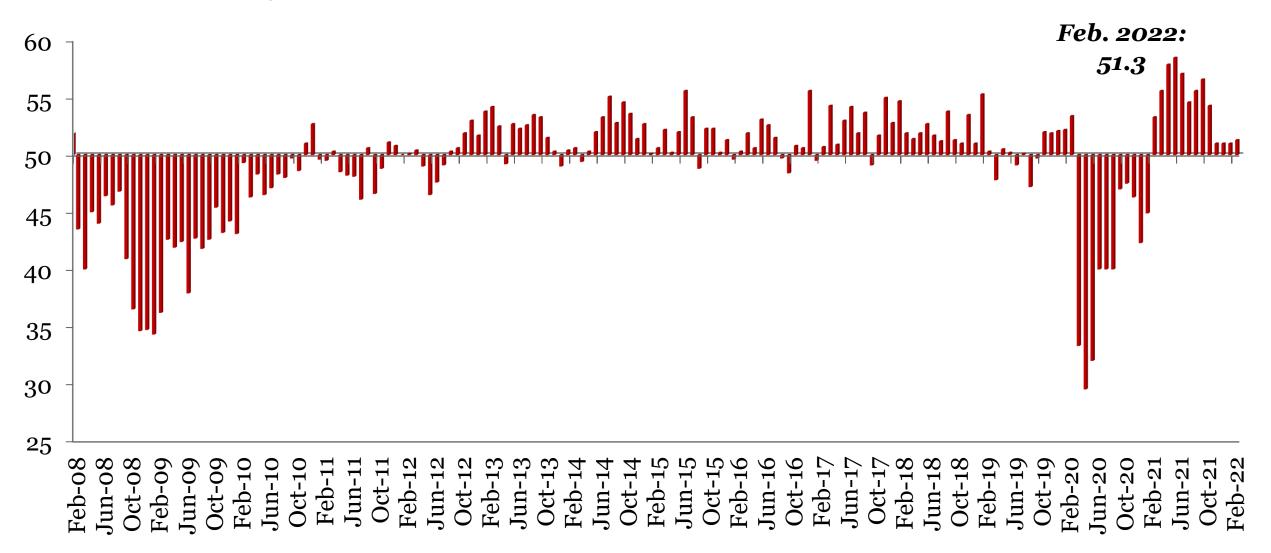
2012 – February 2022





### **Architecture Billings Index**

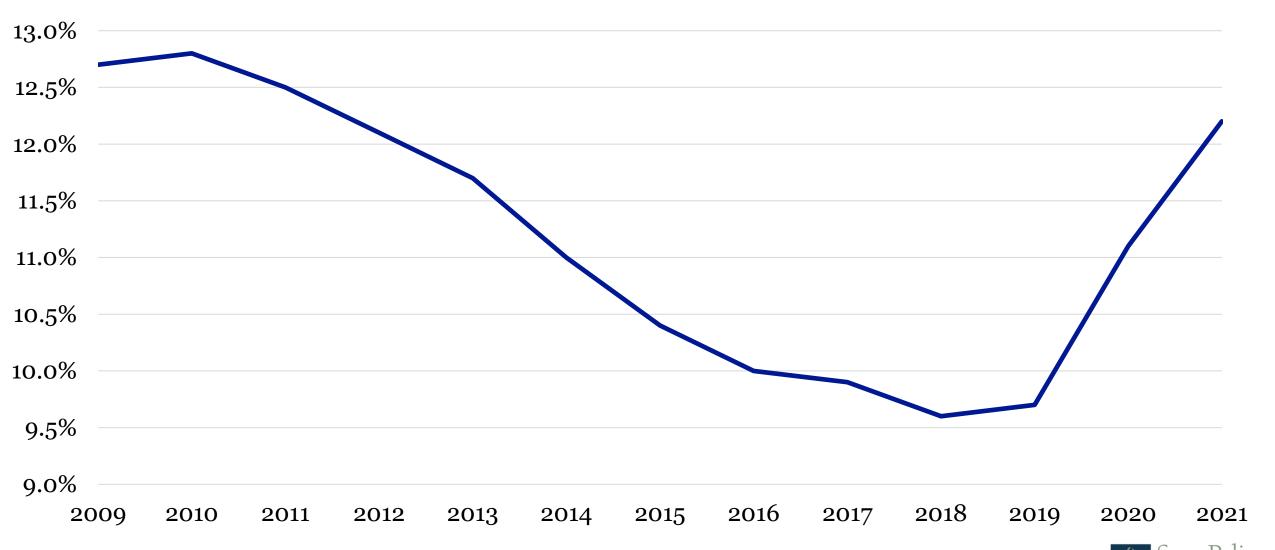
2008 – February 2022





# **Occupancy is Not Enough**

U.S. Office Vacancy, 2009 – 2021

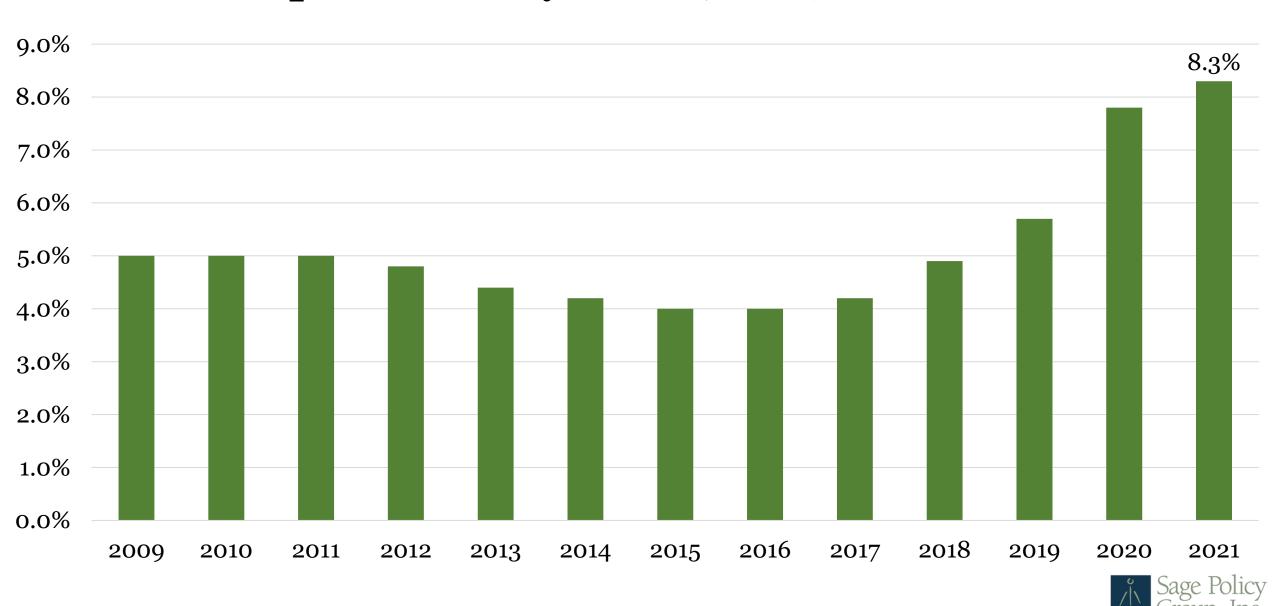


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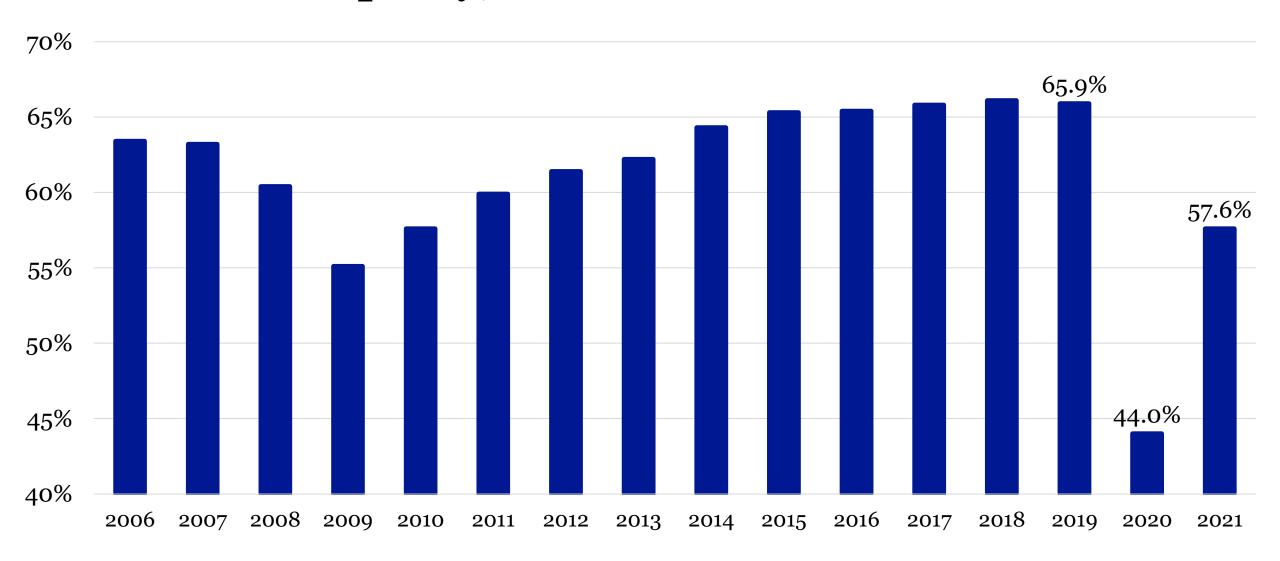
Source: Costar

# U.S. Retail Space Vacancy: Malls, 2009 – 2021

Source: Costar



# **U.S.** Hotel Occupancy, 2006 – 2021



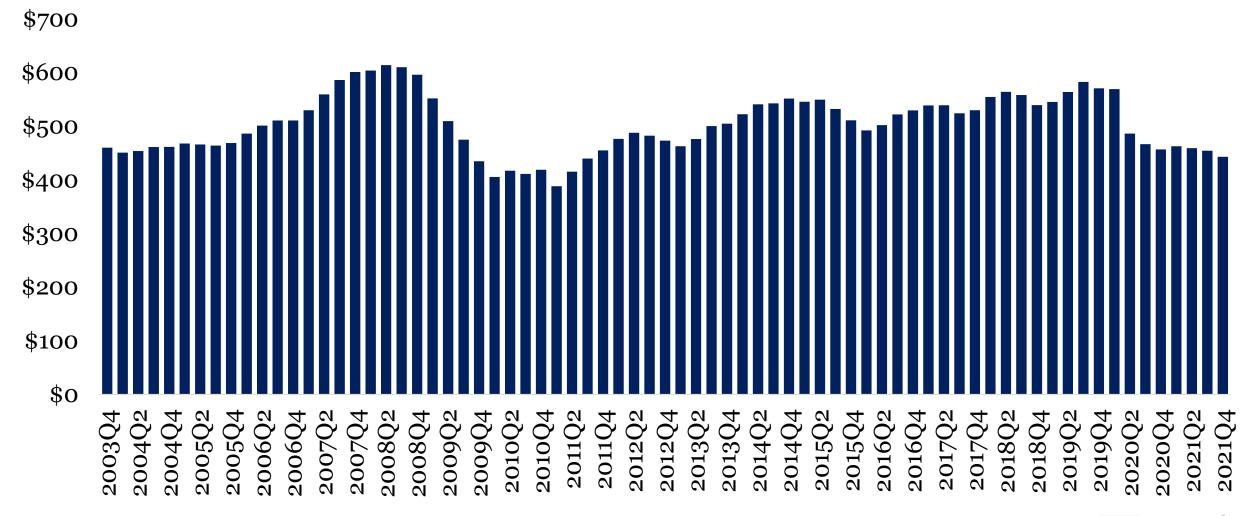


Source: Costar

#### U.S. GDP: Nonresidential Fixed Investment in Structures

2003 - 2021Q4\*

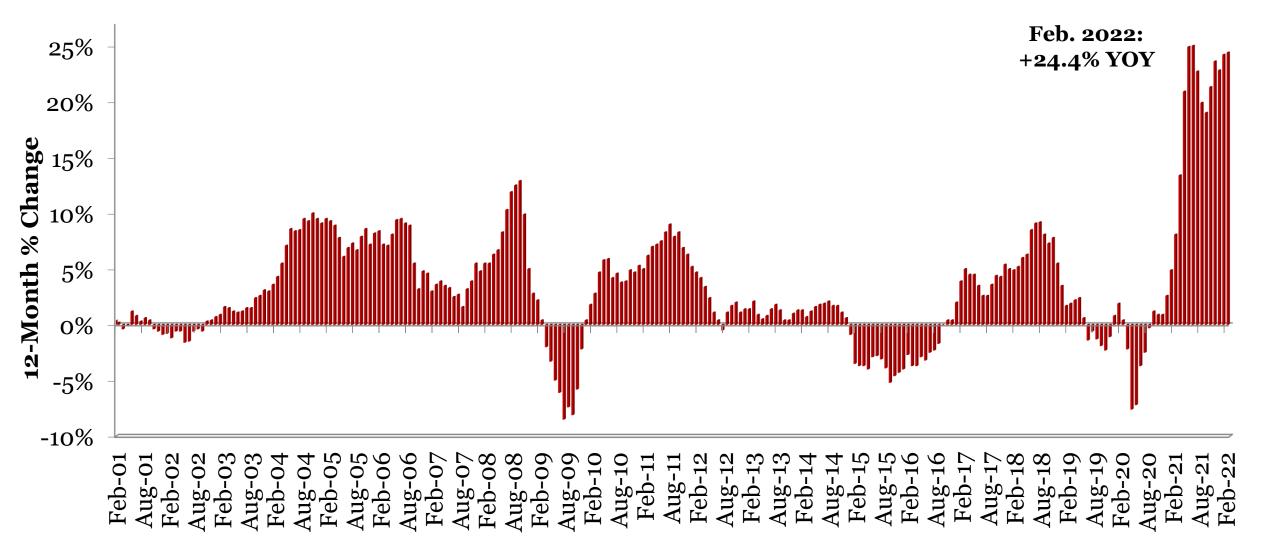
\$ Billions of chained 2012 dollars, seasonally adjusted annual rate





#### **Inputs to Construction PPI**

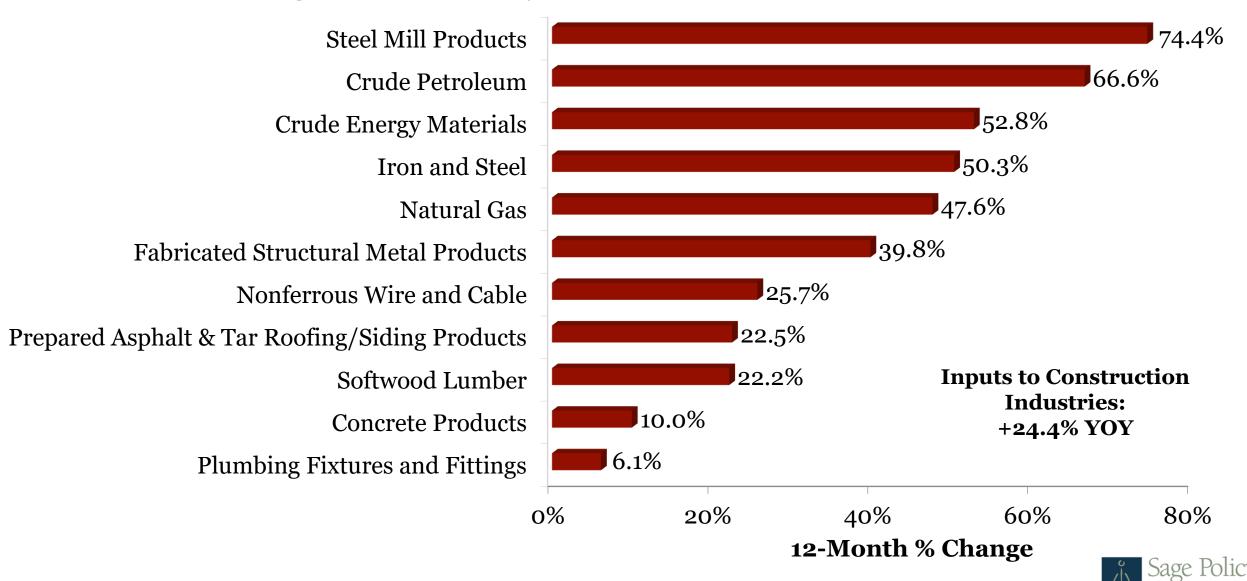
12-Month % Change, 2001 – February 2022





#### **Construction Materials PPI**

12-Month % Change as of February 2022



#### **POLL:**

Where do you expect your company's profit margins to be a year from now?

- Substantially higher
- Slightly higher
- About the same
- Slightly lower
- Substantially lower

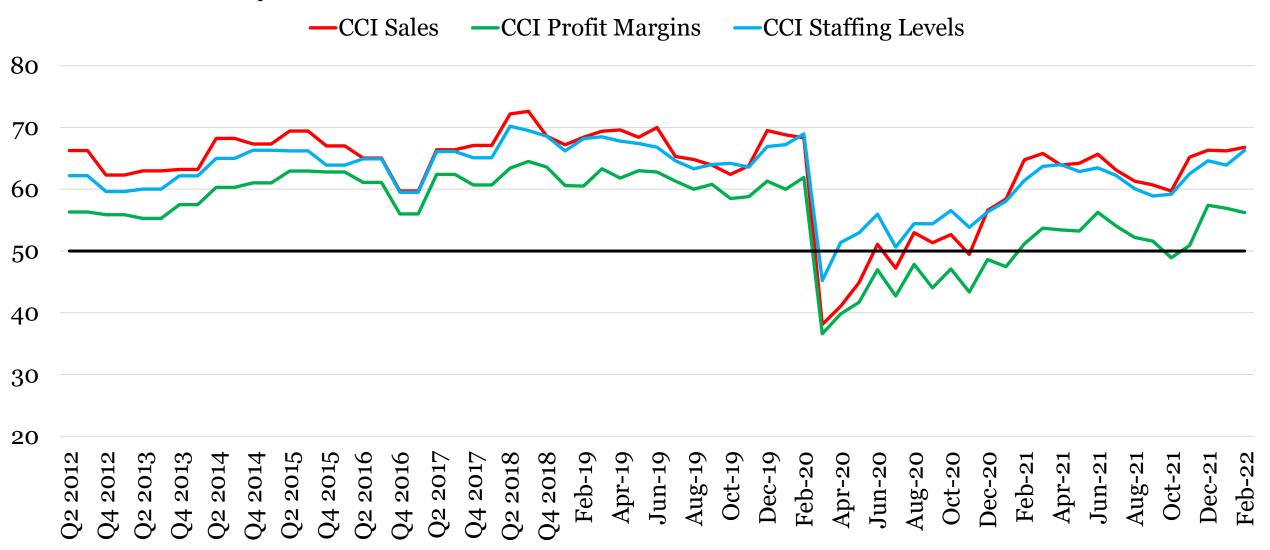


# My Name is Ban, Anirban



#### **ABC Construction Confidence Index**

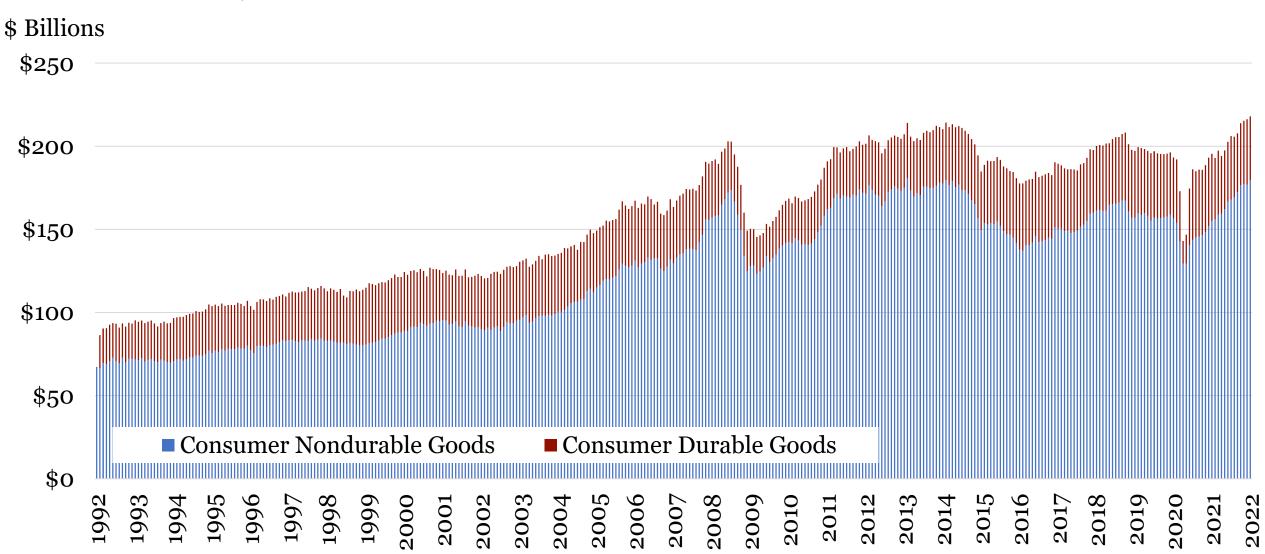
2012 – February 2022





#### U.S. Manufacturers' New Orders: Consumer Goods

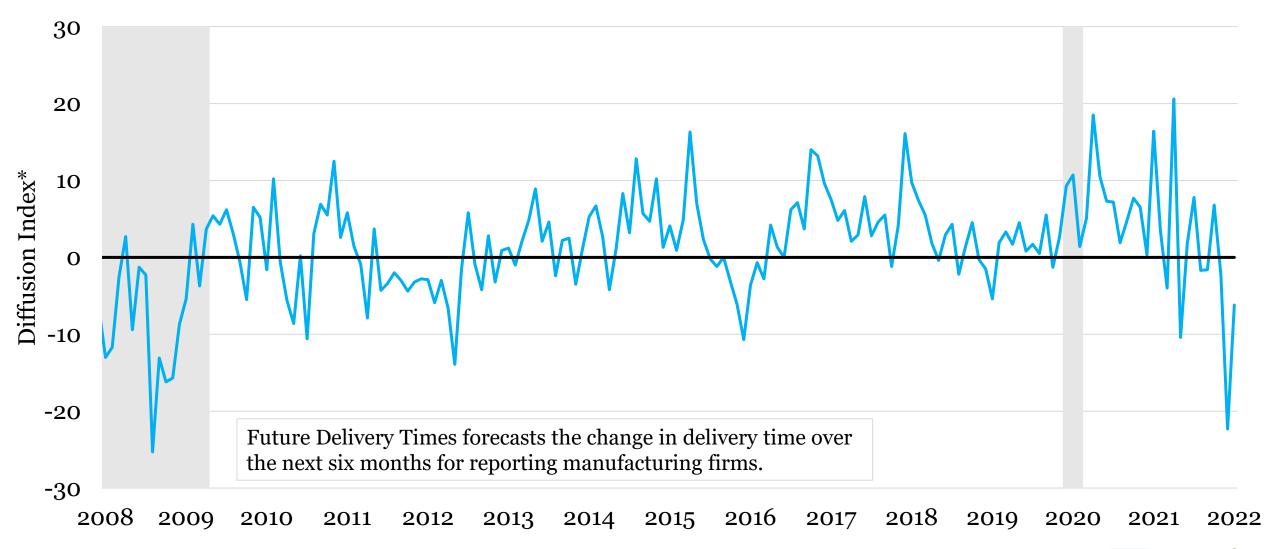
1992 – January 2022





### Philly Fed Manufacturing Business Outlook Survey

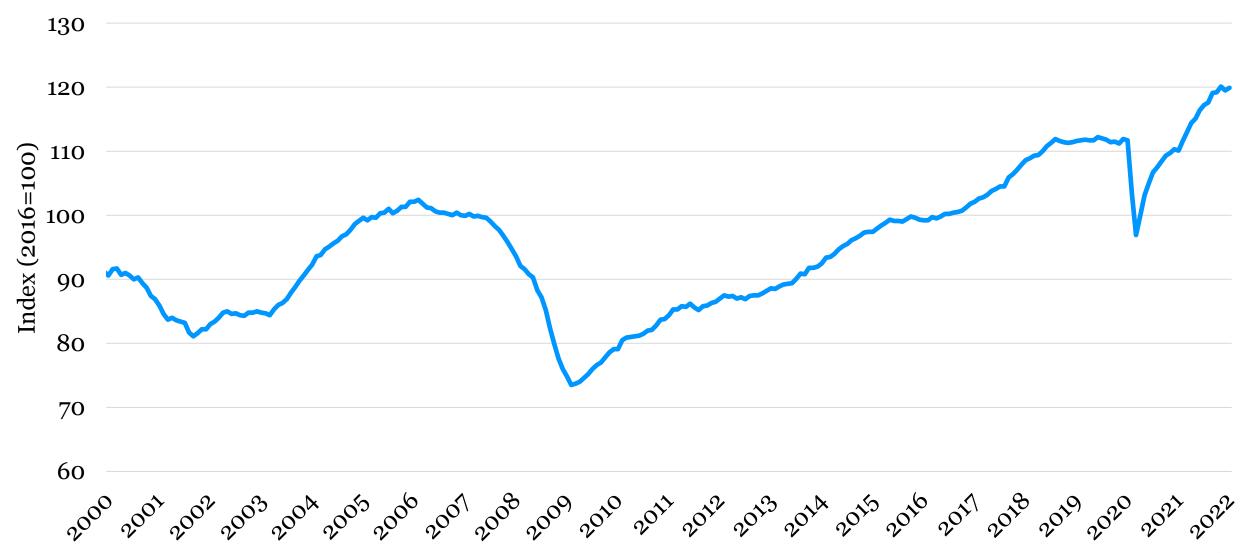
Future Delivery Times, 2008 – March 2022





# Conference Board: U.S. Leading Economic Index

2000 – February 2022





Source: The Conference Board

#### **POLL:**

How long do you think it will take the construction industry to stabilize to the prior level of construction spending?

- It's already stabilized
- Mid 2022
- Late 2022
- 2023 or beyond
- It may never reach pre-pandemic levels



# **You Only Forecast Twice**



- This will be a year of growth, but 2023 could be very different.
- The economy will remain unbalanced, with supply struggling to keep up with demand – Ukraine/Russia and Omicron/China/Europe hampering recovery.
- Along with rising wages amidst the Great Resignation, that translates into higher than average economywide inflation in 2022 (stagflation anyone?).
- Yes, I'm an economist, so I am forecasting interest rates to increase.

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- An overview of the BLS jobs report on the first Friday of every month
- A monthly Q&A session
- Occasional posts on specific economic & policy related subjects





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