2023 Mid-Year Construction Economic Update & Exclusive Forecast

By: Anirban Basu MPP, MA, JD, PHD Sage Policy Group, Inc. On Behalf of Construction Executive July 26th, 2023





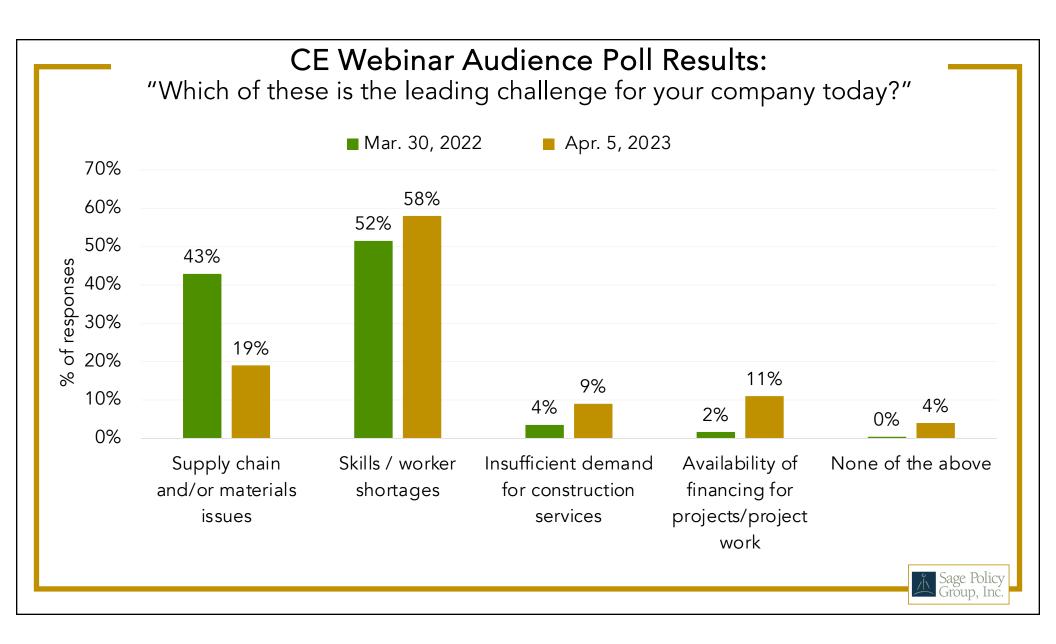
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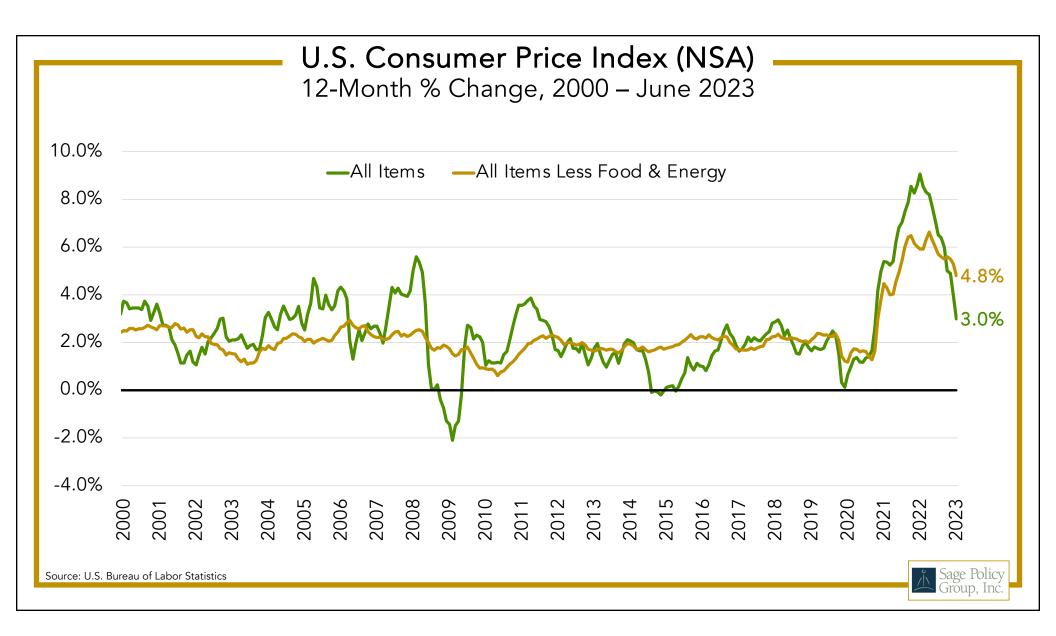
Which of these is the leading challenge for your company today?

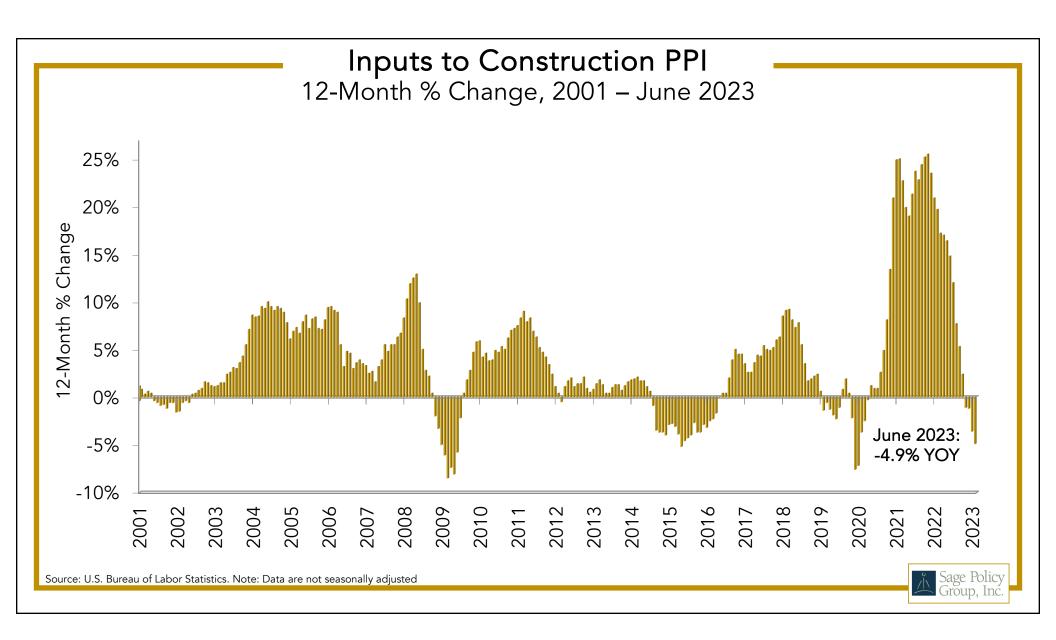
- Supply chain and/or materials issues including cost
- Skills/worker shortages
- Insufficient demand for construction services
- Availability and/or cost of financing projects/project work

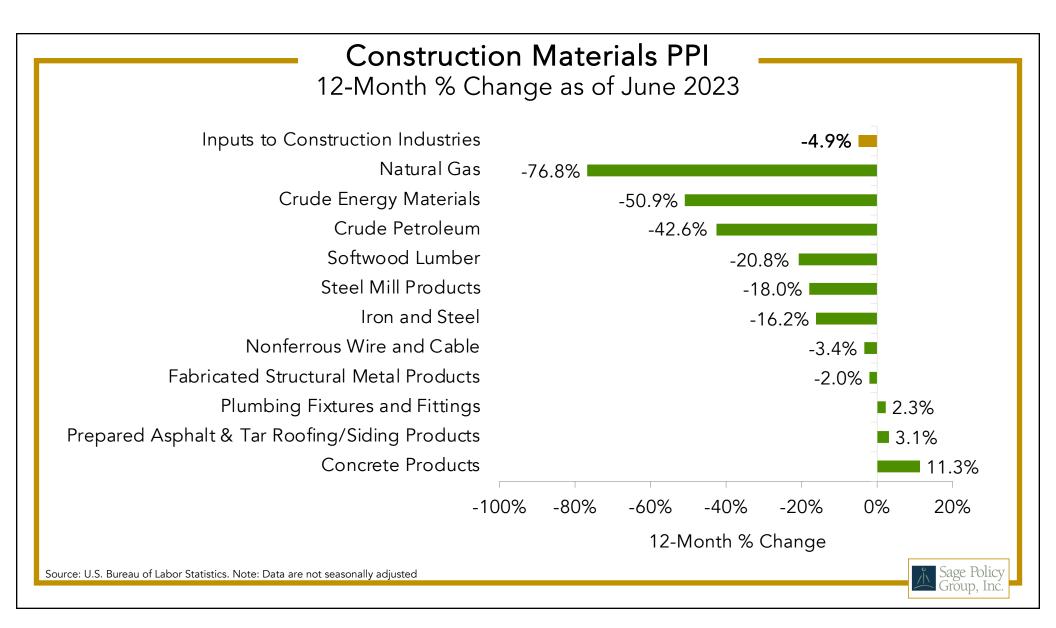
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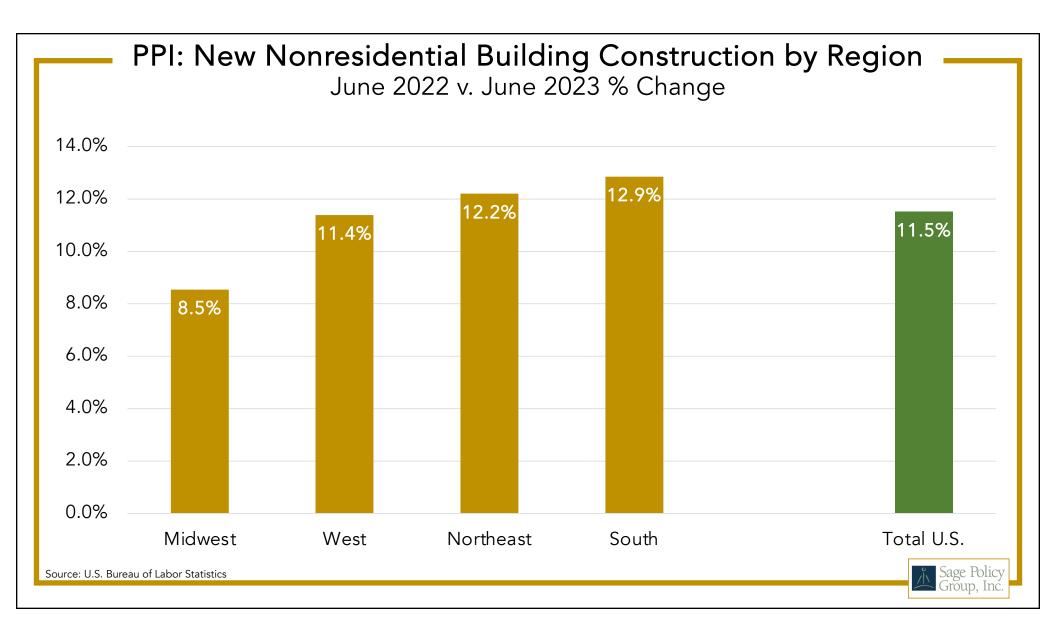
• None of the above

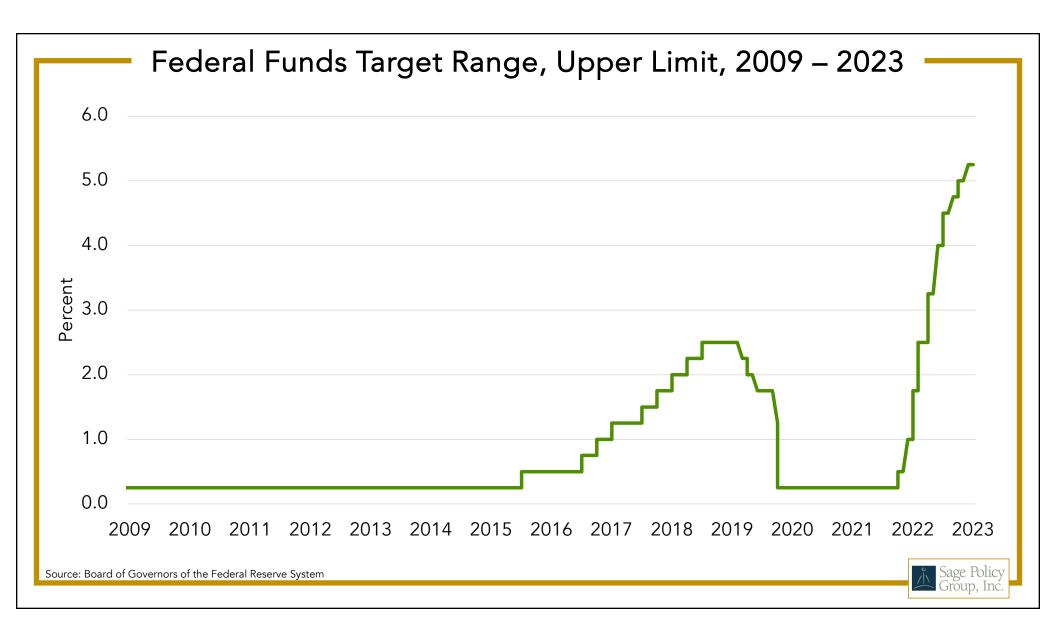


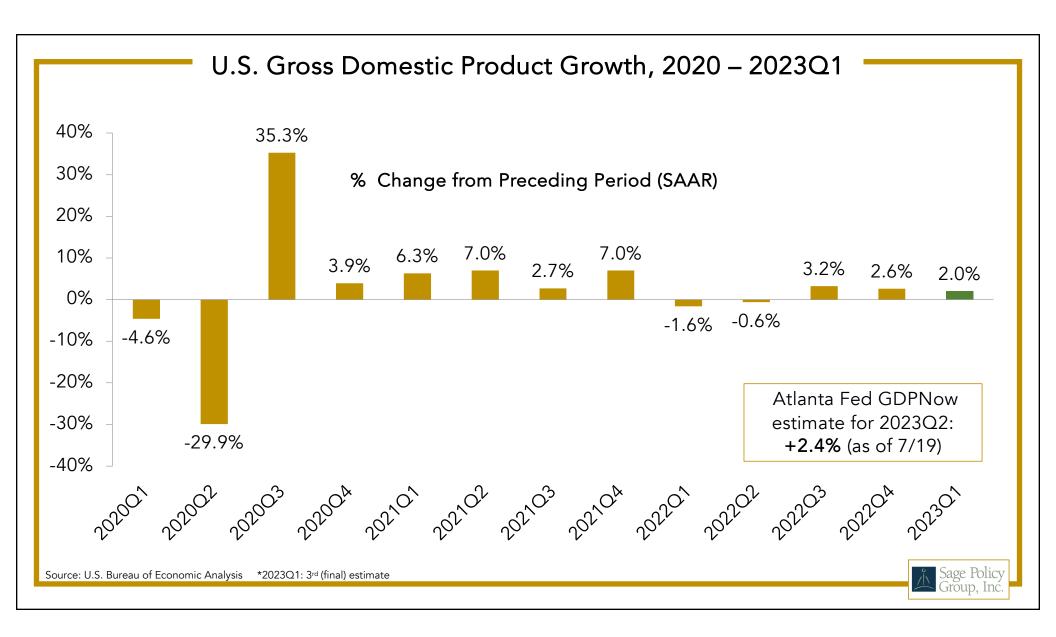


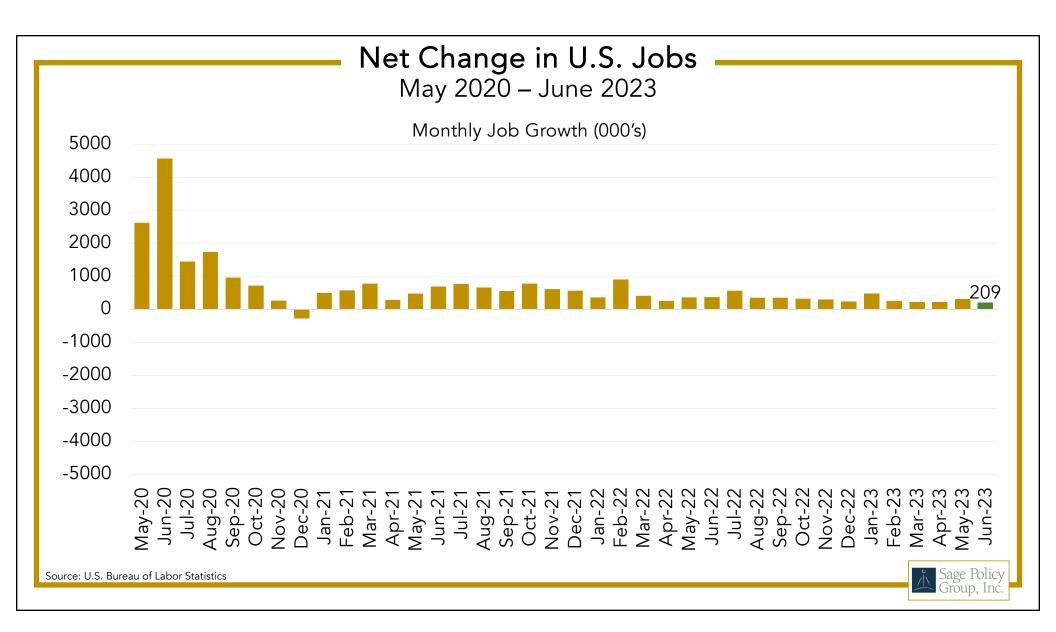


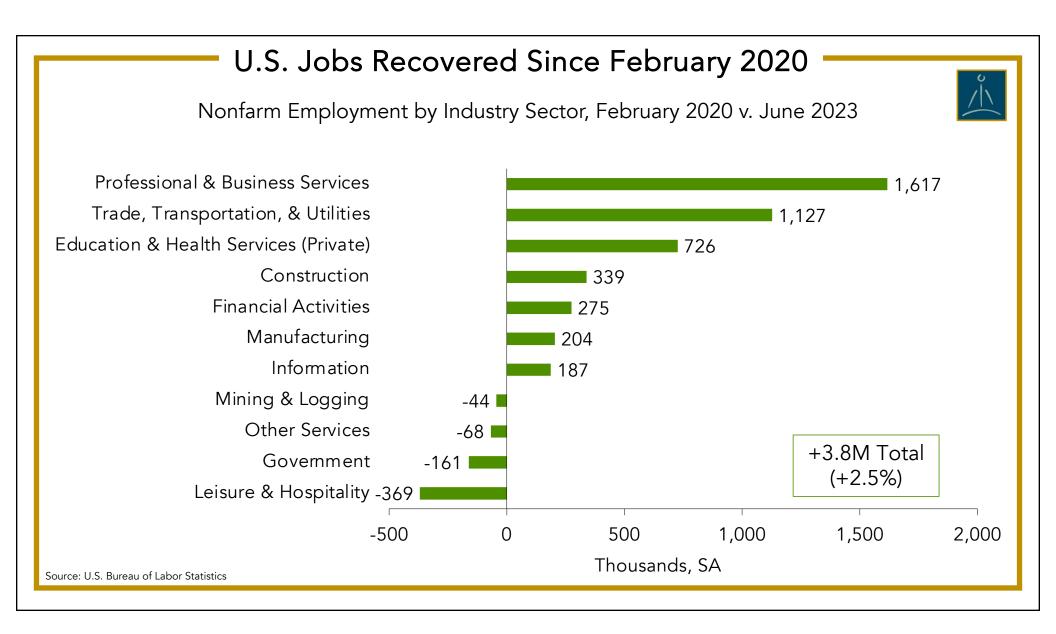


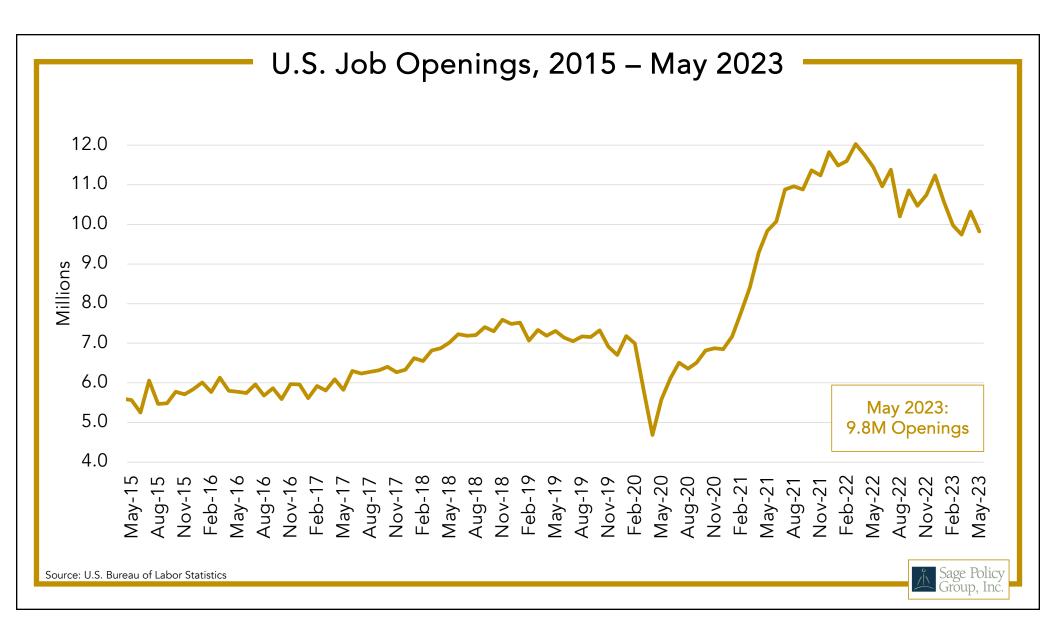








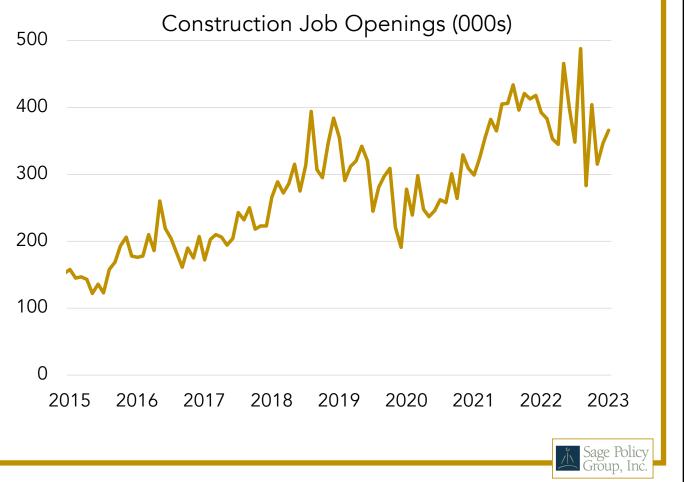




U.S. Construction Job Openings, 2015 – May 2023

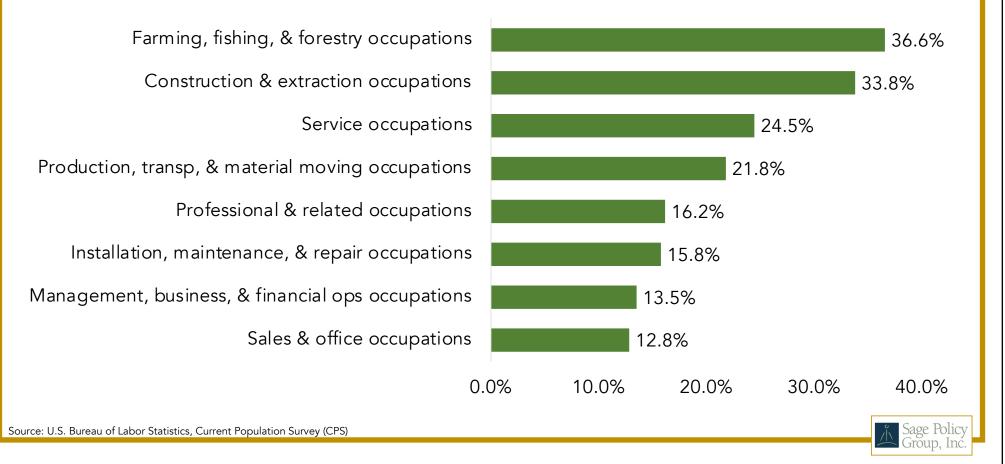
- From 2015-2019 the number of unfilled U.S. construction jobs averaged 228,000.
- In 2022 there was an average of 402,000 unfilled construction jobs.
- That's 77% higher than the 2015-2019 average.

Source: U.S. Bureau of Labor Statistics



U.S. Employment by Occupation Group % Foreign Born, 2022

% Foreign born

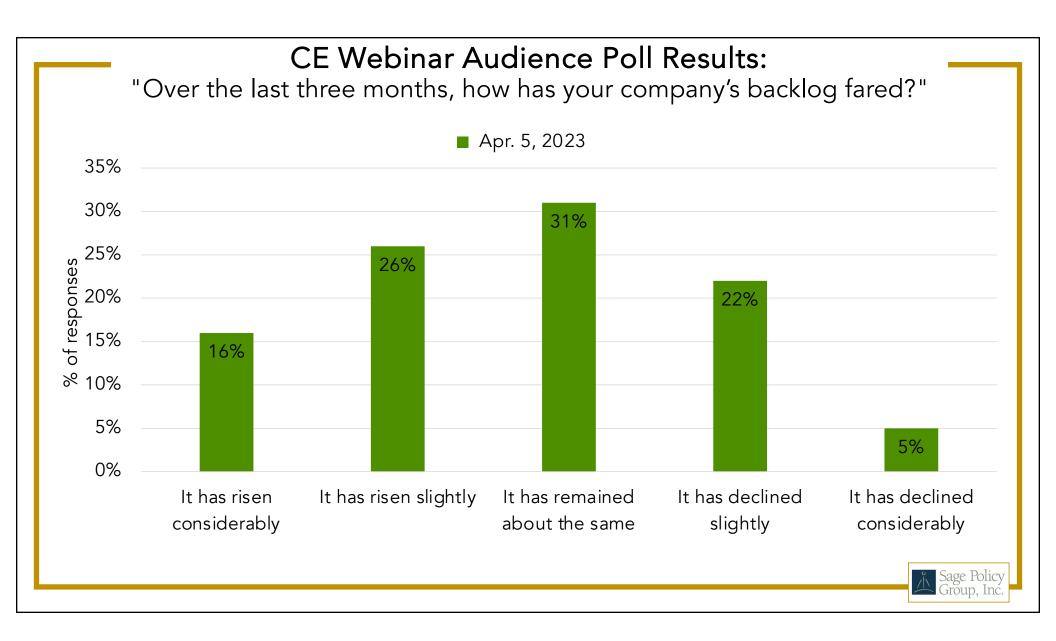


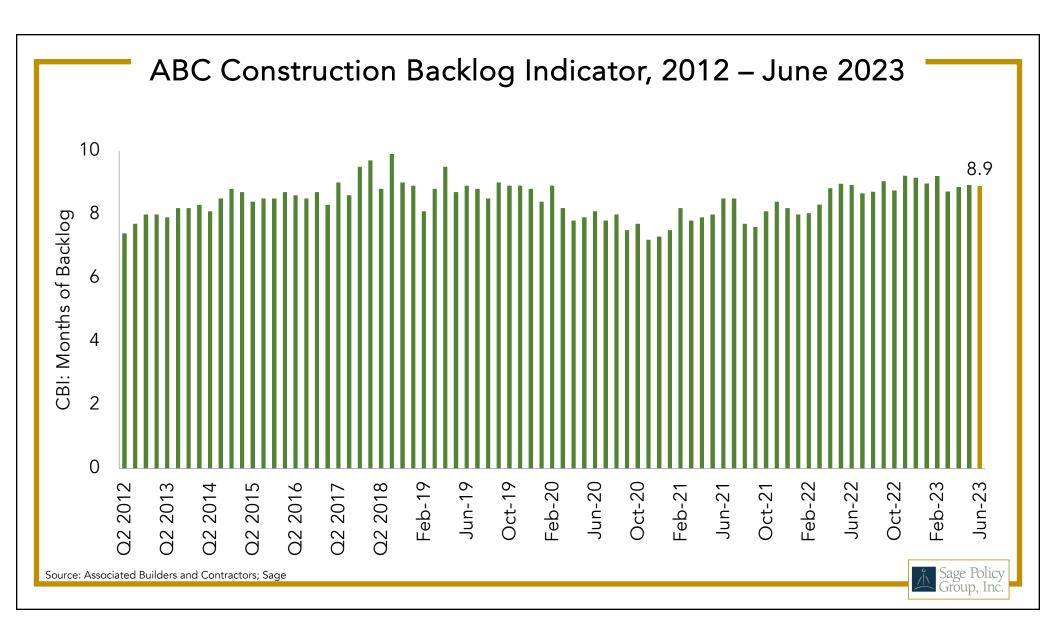
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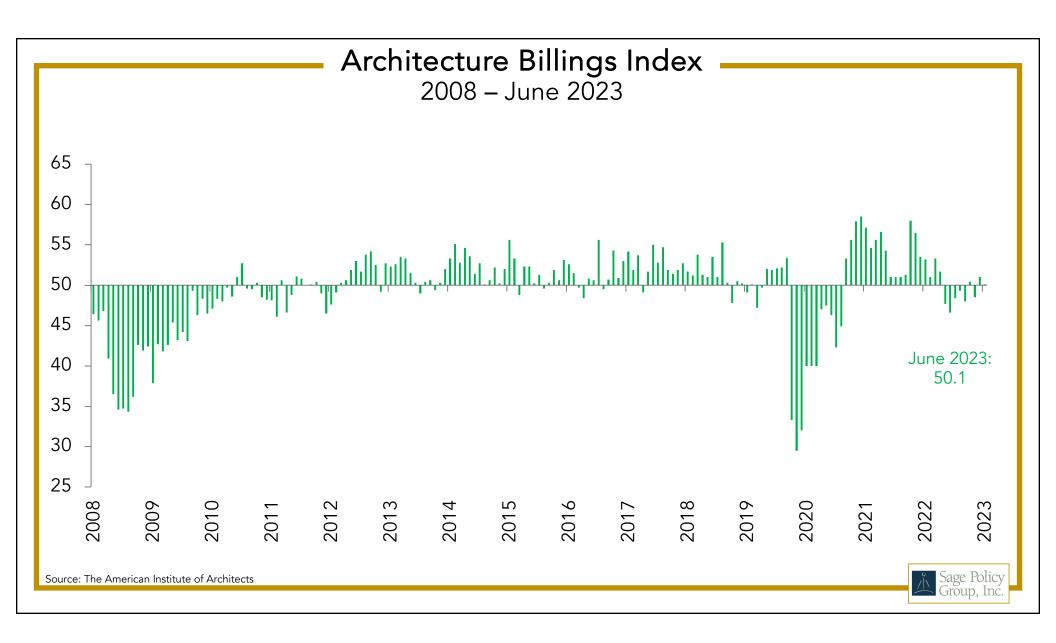
Over the last three months, how has your company's backlog fared?

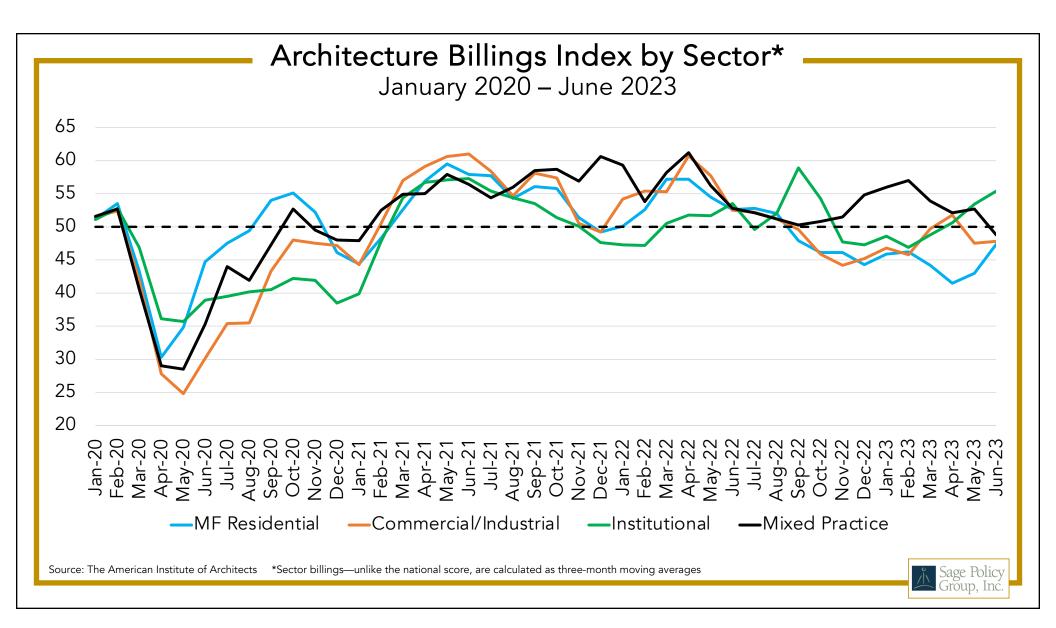
- It has risen considerably
- It has risen slightly
- It has remained about the same
- It has declined slightly
- It has declined considerably

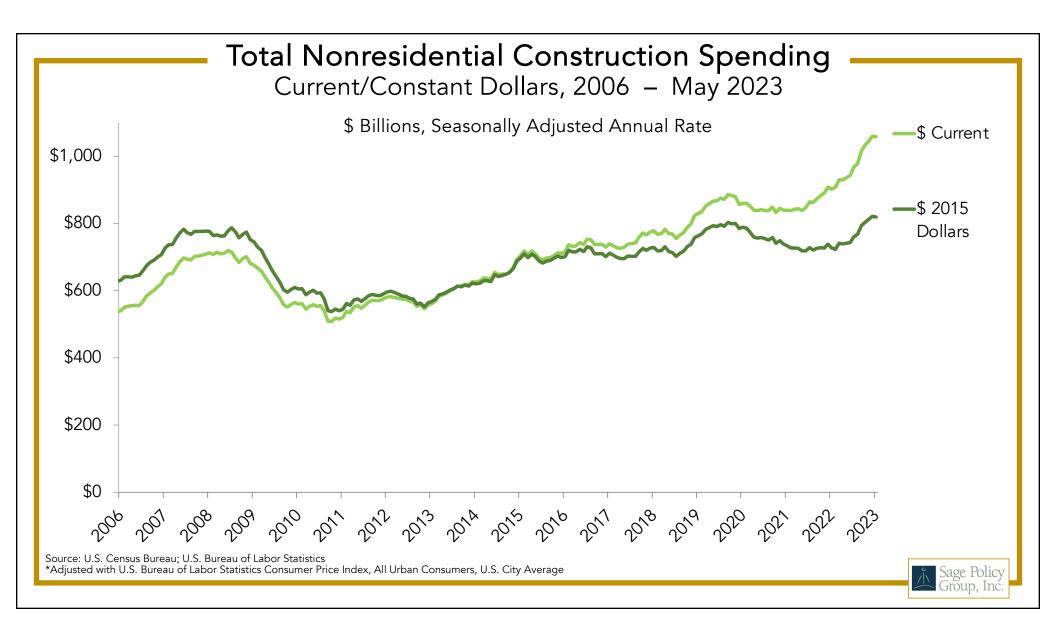




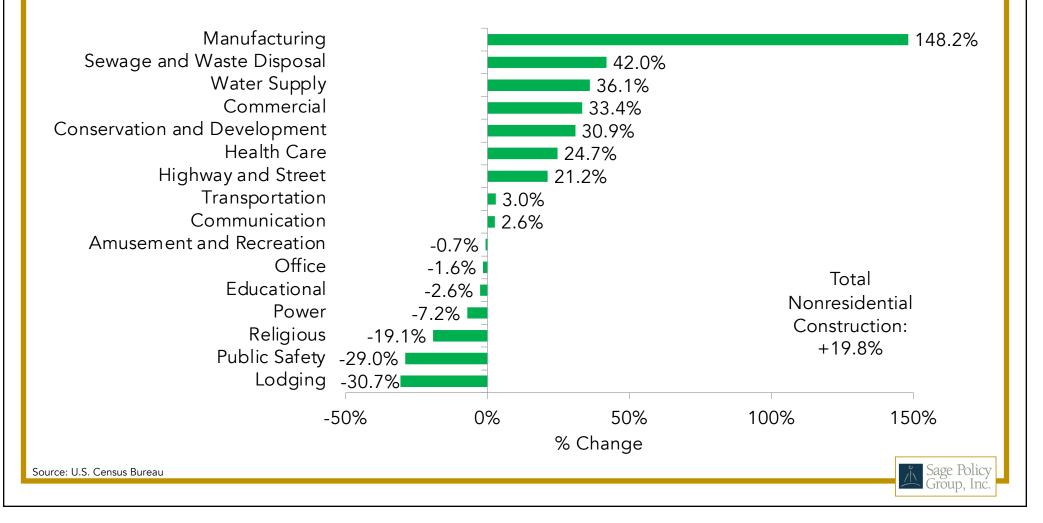








Nonresidential Construction Spending by Subsector February 2020 v. May 2023 (Current \$)

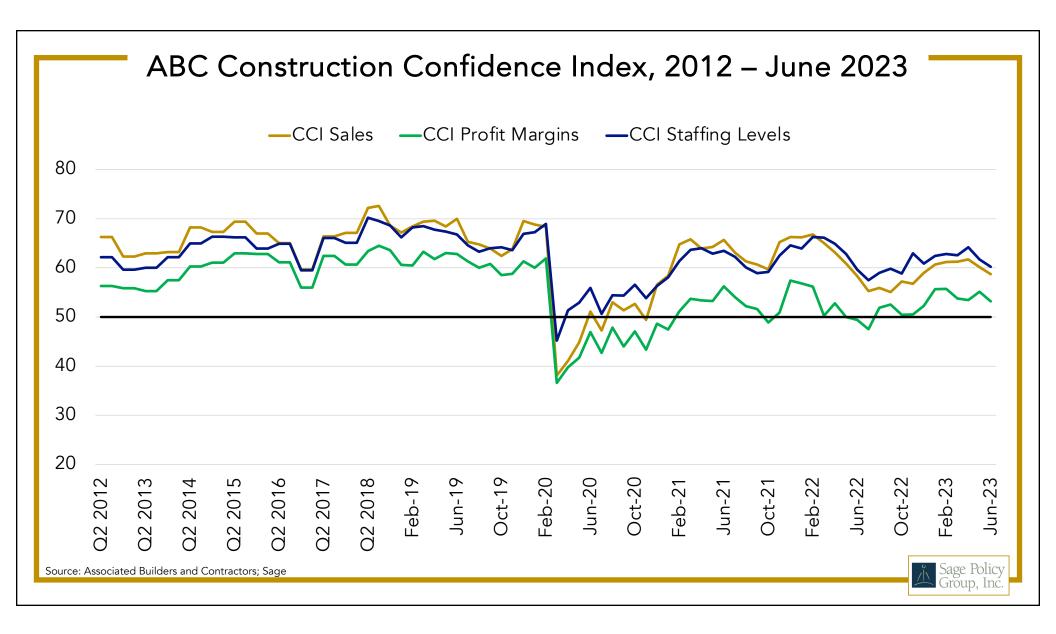


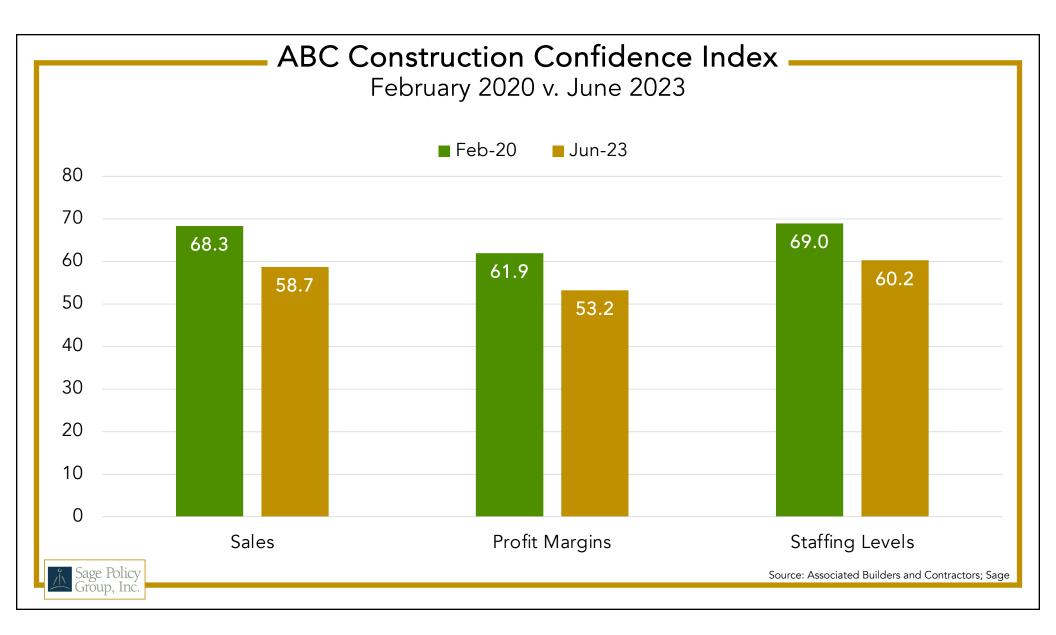
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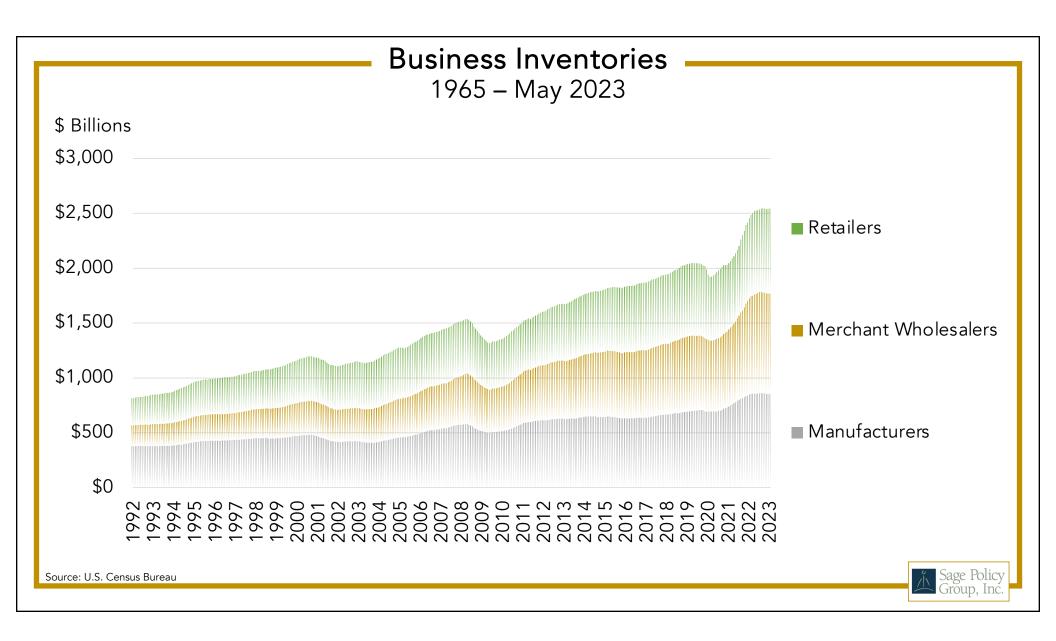
Where do you expect your company's profit margins to be a year from now?

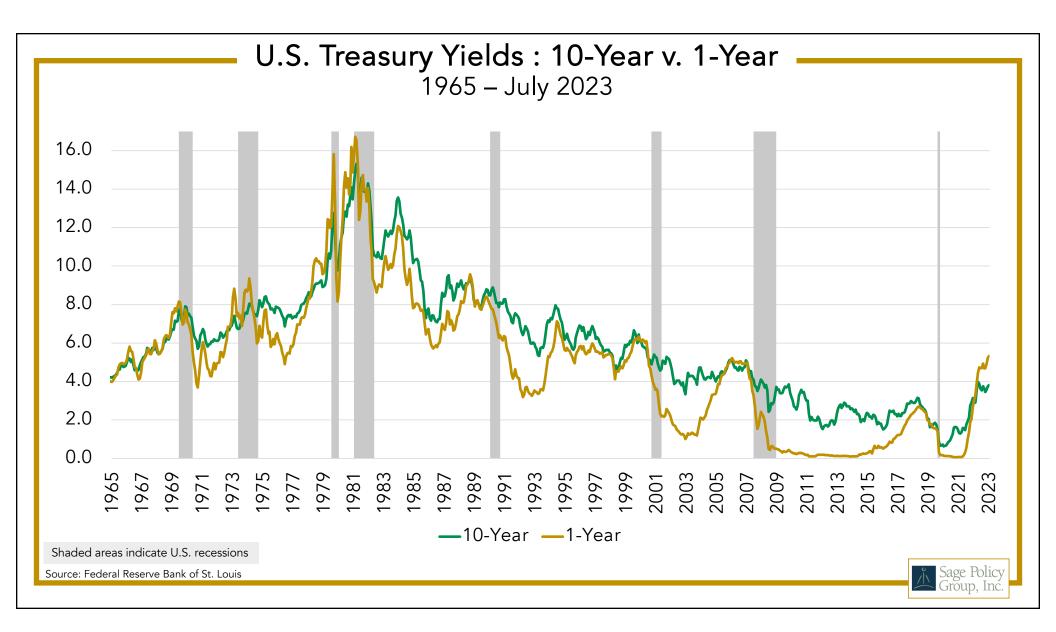
- Substantially higher
- Slightly higher
- About the same
- Slightly lower
- Substantially lower

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Outlook

- It's going to get worse before it gets better.
- The global economy is weakening, the national economy is weakening, borrowing costs are higher, and excess inflation persists.
- Some segments stand to hold up better than others, including public construction, grocery stores, and multifamily housing.
- At some point, the Federal Reserve will stop raising rates that will represent a key inflection point for the economy.
- Recessionary conditions will prevail at some point over the next 12 months.

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